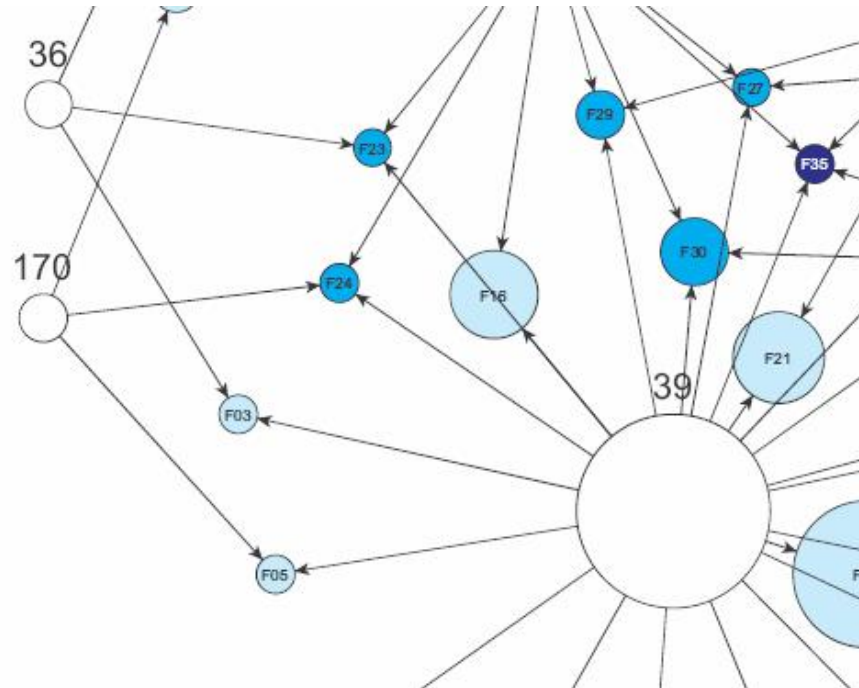


A Framework for Visualizing Association Mining Results



Gurdal Ertek & Ayhan Demiriz



Introduction



Data Mining

- **Developing deeper understanding of the data**
- **Discovering hidden patterns**
- **Coming up with actionable insights**
- **Identifying relations between variables, inputs and outputs**
- **Predicting future patterns**

Introduction



- **Association mining**
 - Very popular data mining method
 - Produces interpretable and actionable results
- **Association rules**
 - “If

the customer purchases Item A,

then with probability C

she will buy Item B.”

Antecedent

Consequent

Introduction

$$C = \frac{\text{frequency}(A \cap B)}{\text{frequency}(A)}$$

Confidence: Conditional probability of having Item B given Item A.

$$S = \frac{\text{frequency}(A \cap B)}{T}$$

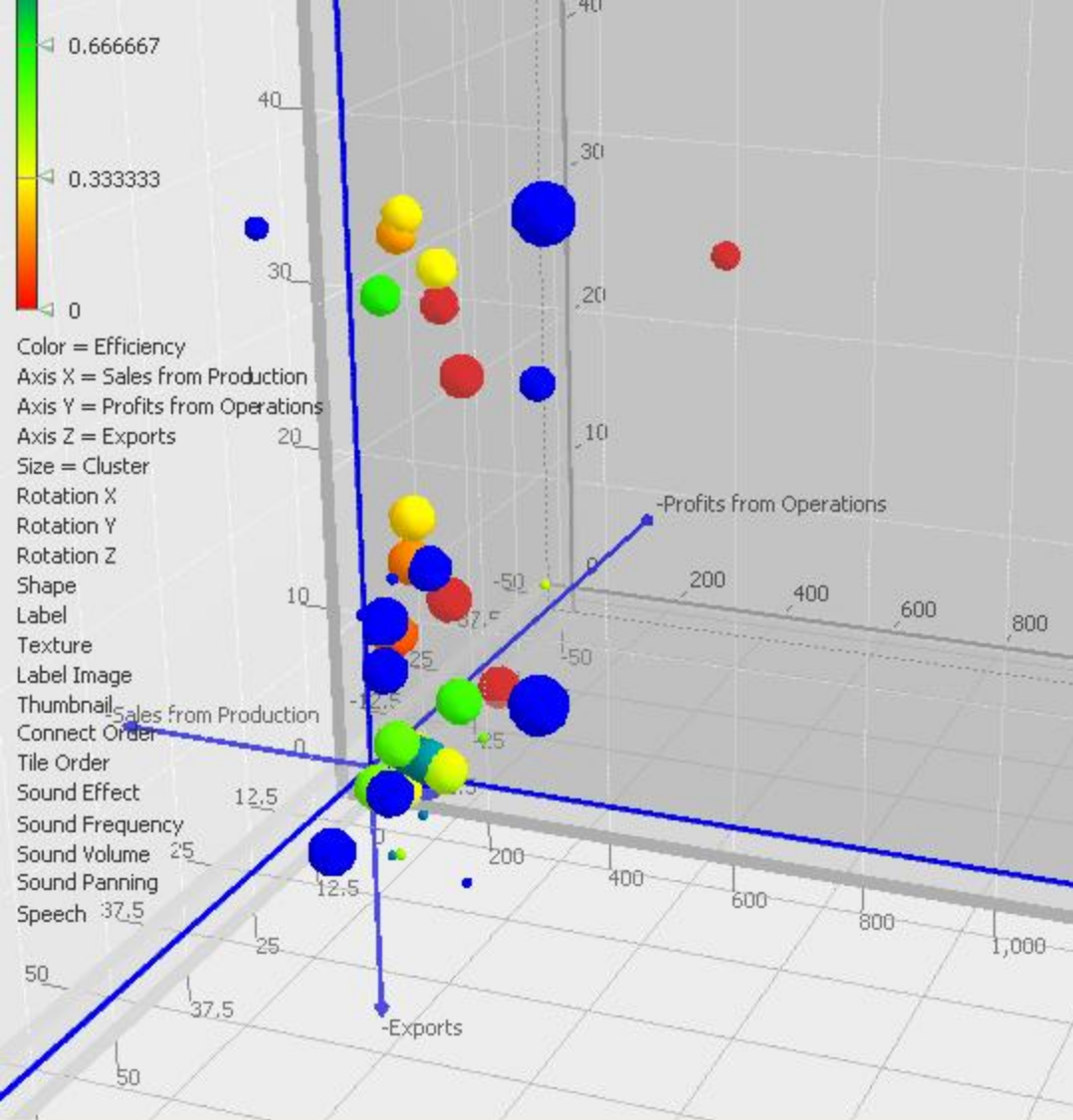
Support: Fraction of transactions having both Item A and Item B.

Introduction

- **Our study**
 - Single-dimensional
 - Single-level
 - Boolean association rules
 - In the context of **market basket analysis**
- **Literature**
 - Multitude of interestingness measures (ex: support)
 - Efficient algorithms to compute these measures
 - Few studies focus on the *interpretation* of the association mining results

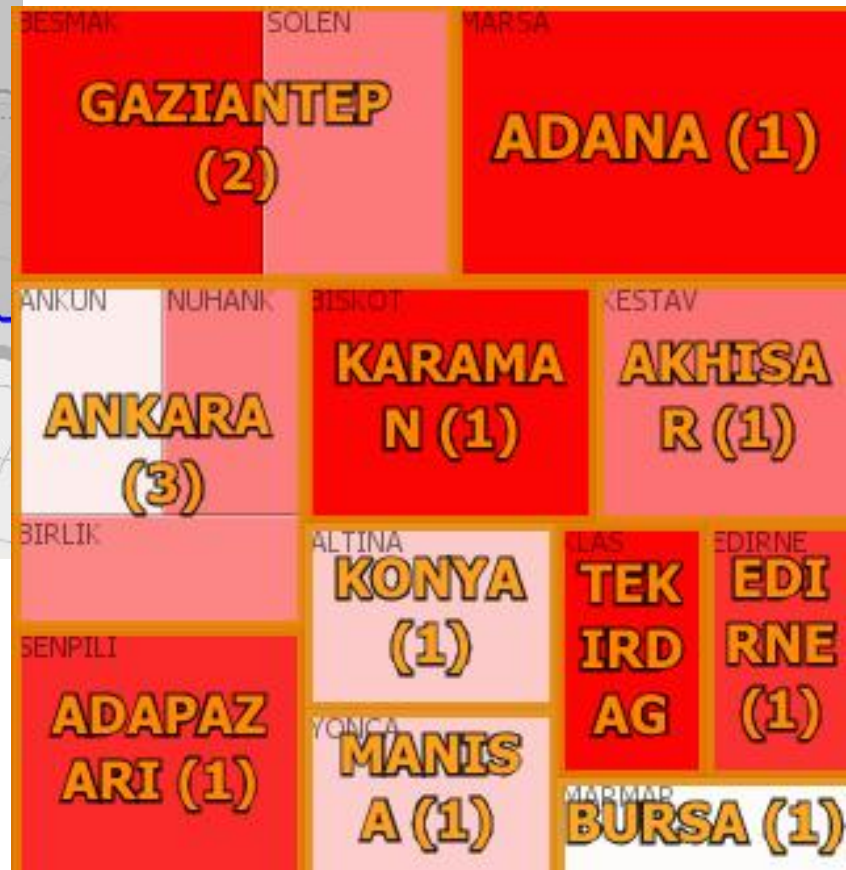
Information Visualization

- **Growing field of computer science**
- **Visually representing multi-dimensional data for knowledge discovery**
- **User-friendly and successful software tools**
 - **Miner3D**
 - **Spotfire**
 - **Advizor**
 - **DBMiner**
 - **IBM Intelligent Miner Visualization**
 - **Omniscope**
 - **yEd**



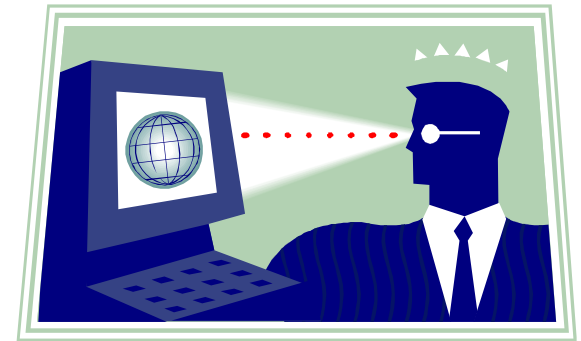
Miner3D
www.miner3d.com

Omniscope
www.visokio.com



Information Visualization

- **The analyst does not have to understand complex algorithms.**
- **Almost no training required.**
- **There are no limits to the types of insights that can be discovered.**



Our Study

- **Motivation**
 - Visualizing the results of association mining can help end-users significantly in knowledge discovery
- **Contribution**
 - **Framework** that merges association mining with information visualization
 - Flexible and human-centered way of discovering insights

Framework

- **Graph-based framework**
- **Visualizing and interpreting the results of association mining algorithms as directed graphs.**
- **The items, the itemsets, and the association rules are all represented as nodes.**
- **Arcs represent the links between the items and the itemsets/associations.**

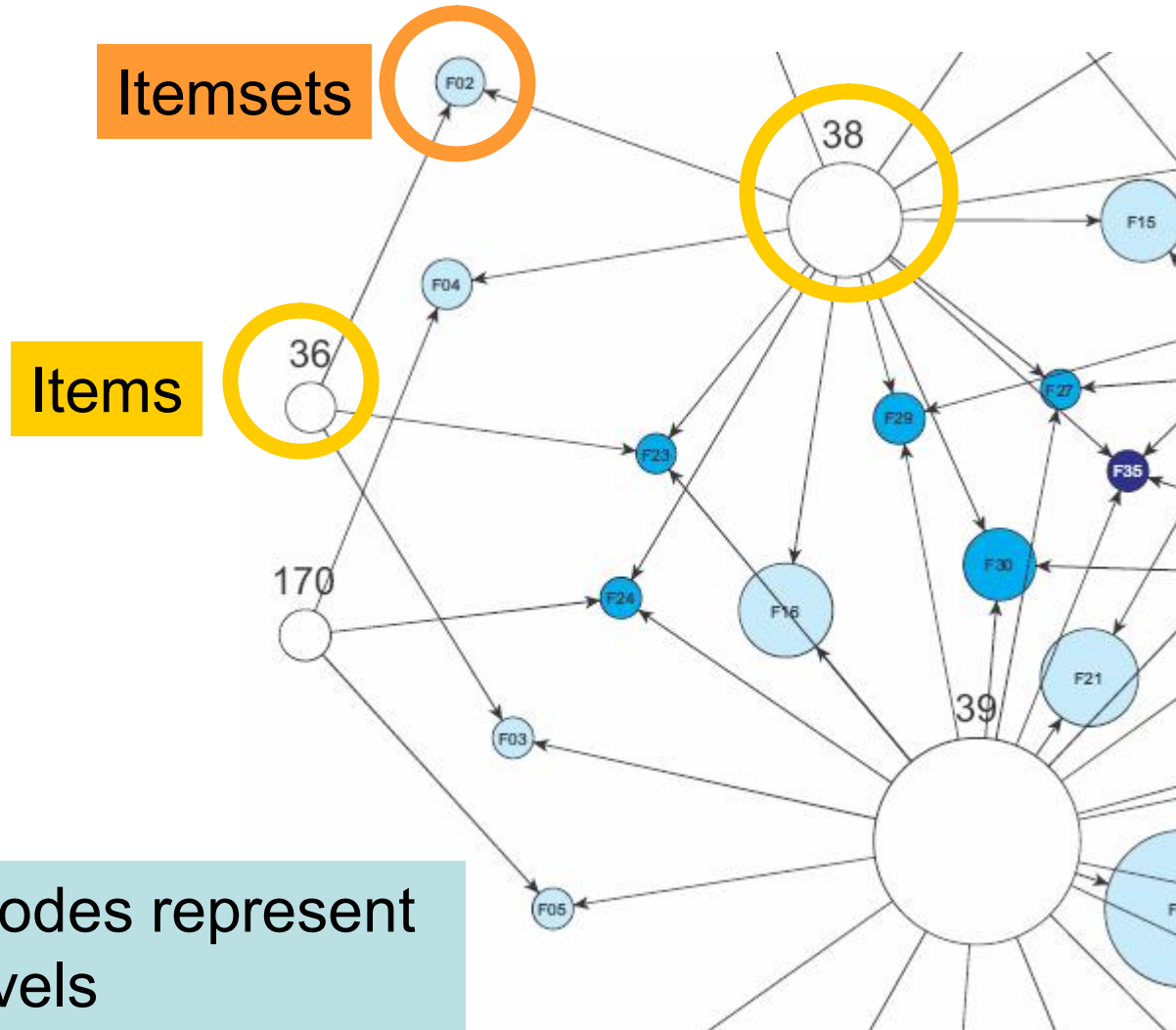
Framework

- **Exploit already existing**
 - Graph Drawing Algorithms
 - Software (*yEd Graph Editor*)**in the information visualization literature**

- **For visualization of results which are generated by already existing**
 - Association Mining Algorithms (*Apriori*)
 - Software (*Borgelt's implementation*)**in the data mining literature**

Framework

- Visualizing Frequent Itemsets



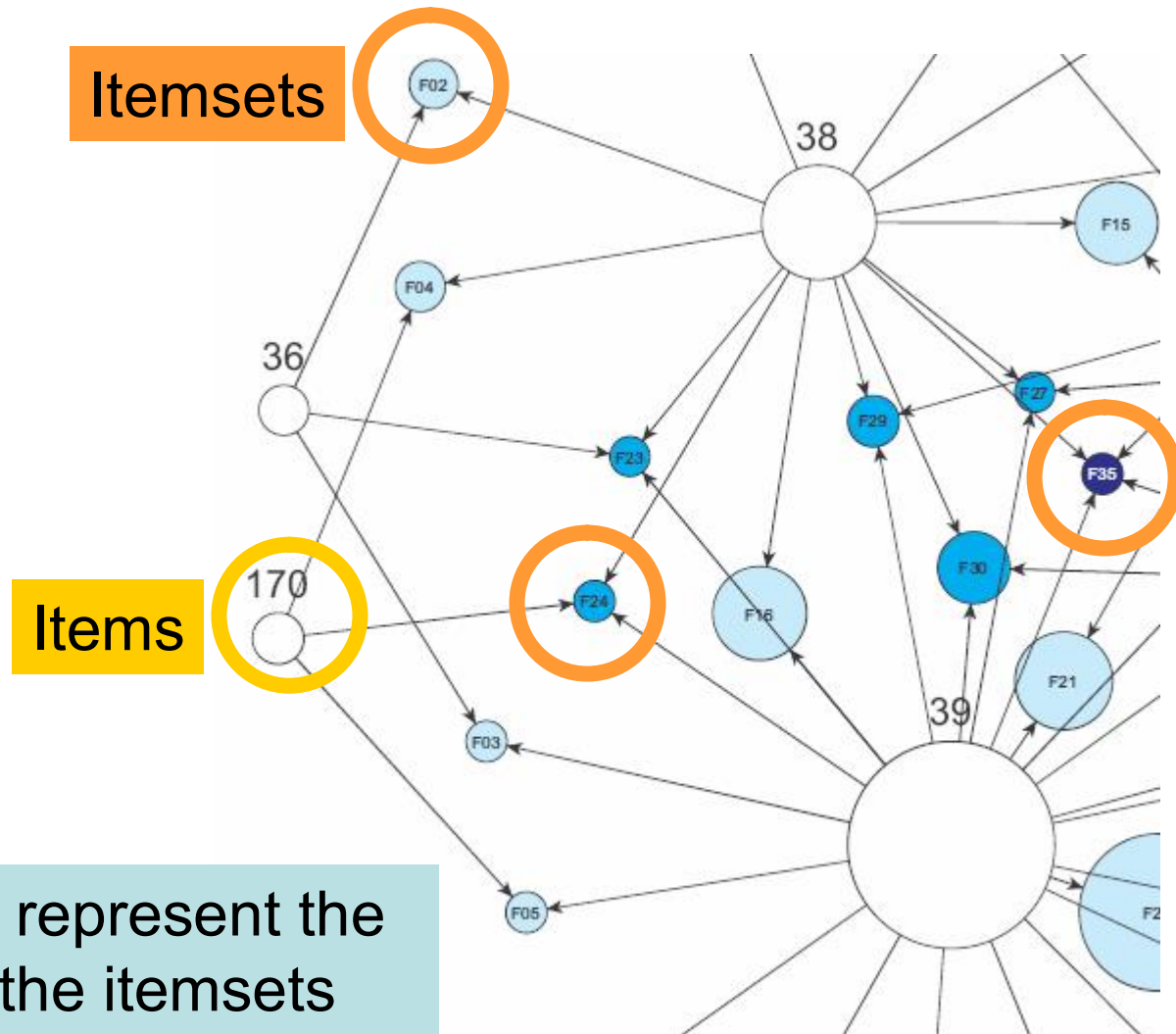
Itemsets

Items

Areas of the nodes represent the support levels

Framework

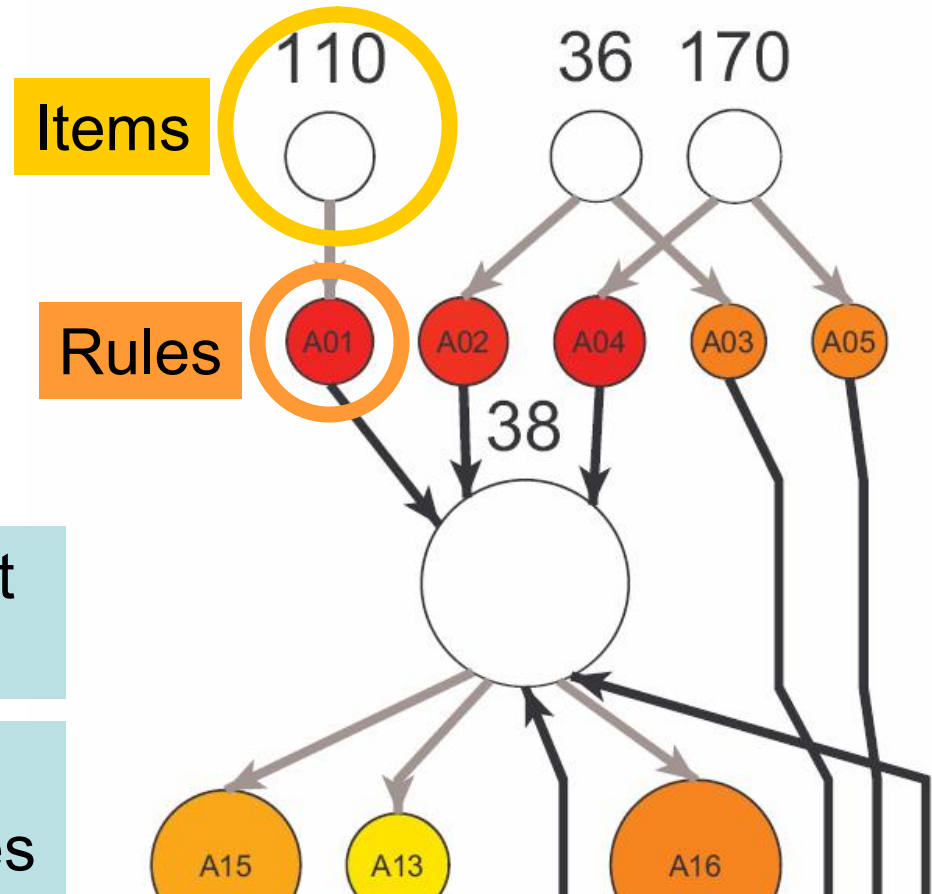
- Visualizing Frequent Itemsets



Shades of blue represent the cardinalities of the itemsets

Framework

- Visualizing Association Rules



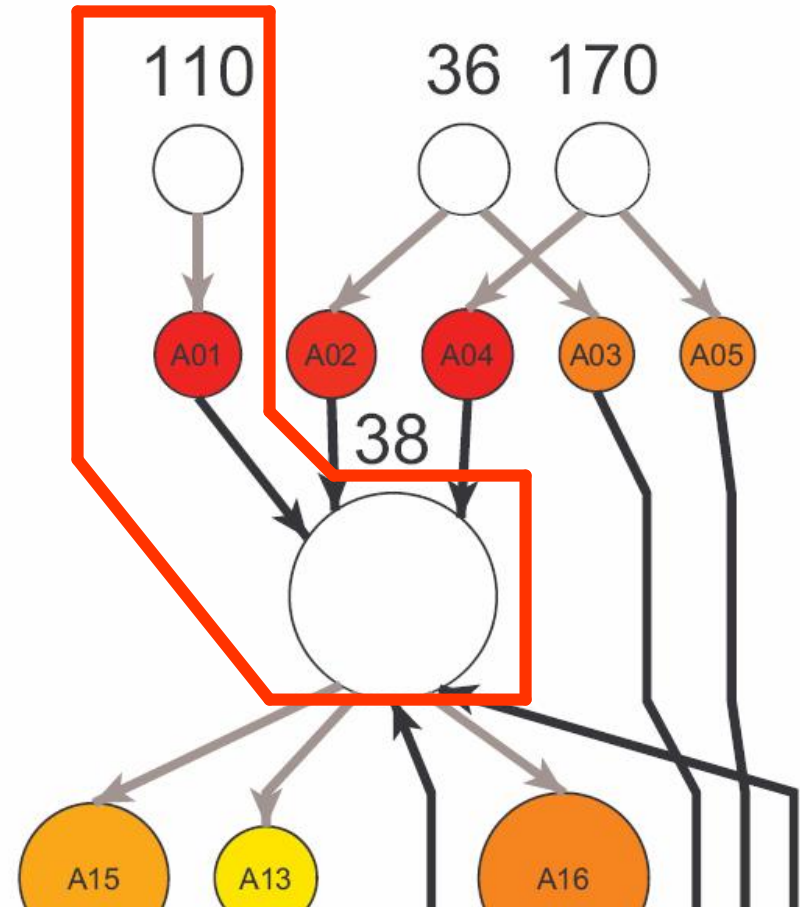
Areas of the nodes represent the support levels

Node colors show the confidence values of the rules

Framework

- **Visualizing Association Rules**

Rule A01: If Item110 Then Item38



Incoming arcs of the rule nodes are shown in **grey** and outgoing arcs are shown in **black**

Steps in Implementing the Framework

- 1. Collect market transactions data**
- 2. Run an efficient implementation of the Apriori algorithm to generate**
 - Frequent itemsets**
 - Association rules**
- 3. Translate the results of the Apriori algorithm into graph specifications**
- 4. Create the graph objects based on the calculated specifications**
- 5. Run the available graph layout algorithms and try to visually discover interesting and actionable insights**

Case Study

Analysis of Supermarket Sales Data



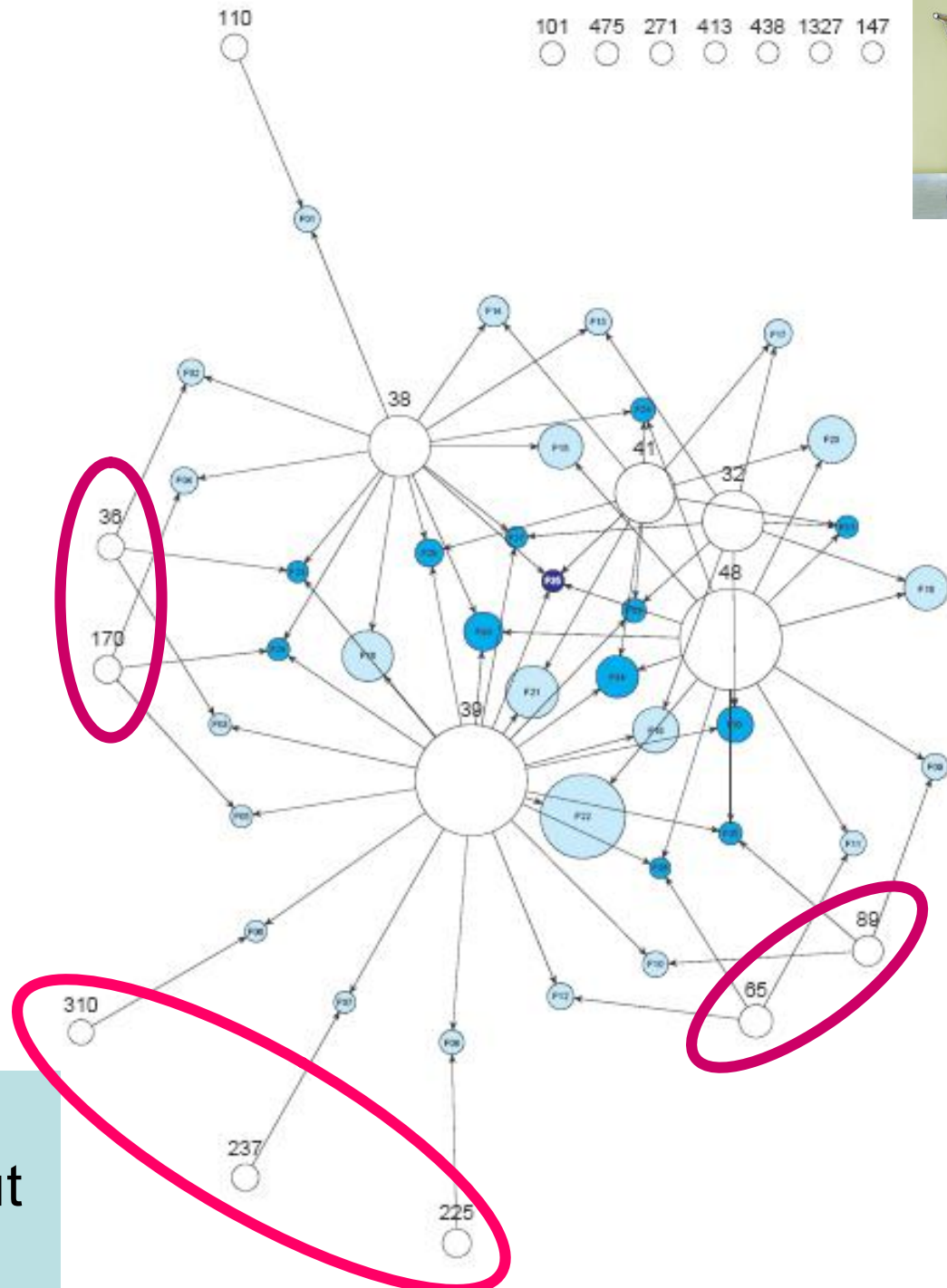
The Data



Field Name	Description
TRANSACTION_ID	Transaction ID
PRODUCT_NO	Product Number

- **Belgian supermarket**
- **~90,000 transactions**
- **~16,000 unique items**

Frequent Itemsets

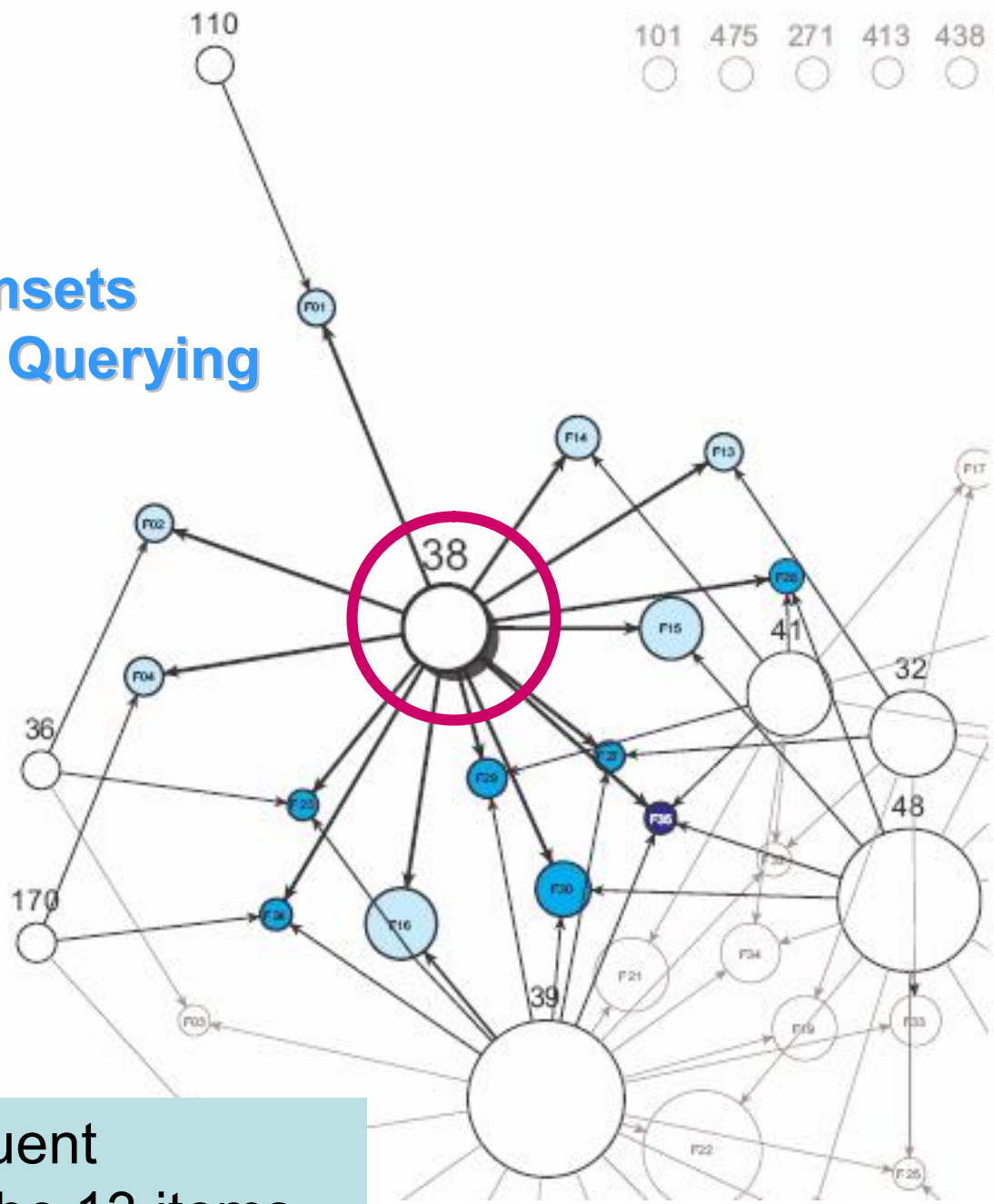


Support > 2%
Classic Organic Layout
Catalog Design



101 475 271 413 438
○ ○ ○ ○ ○

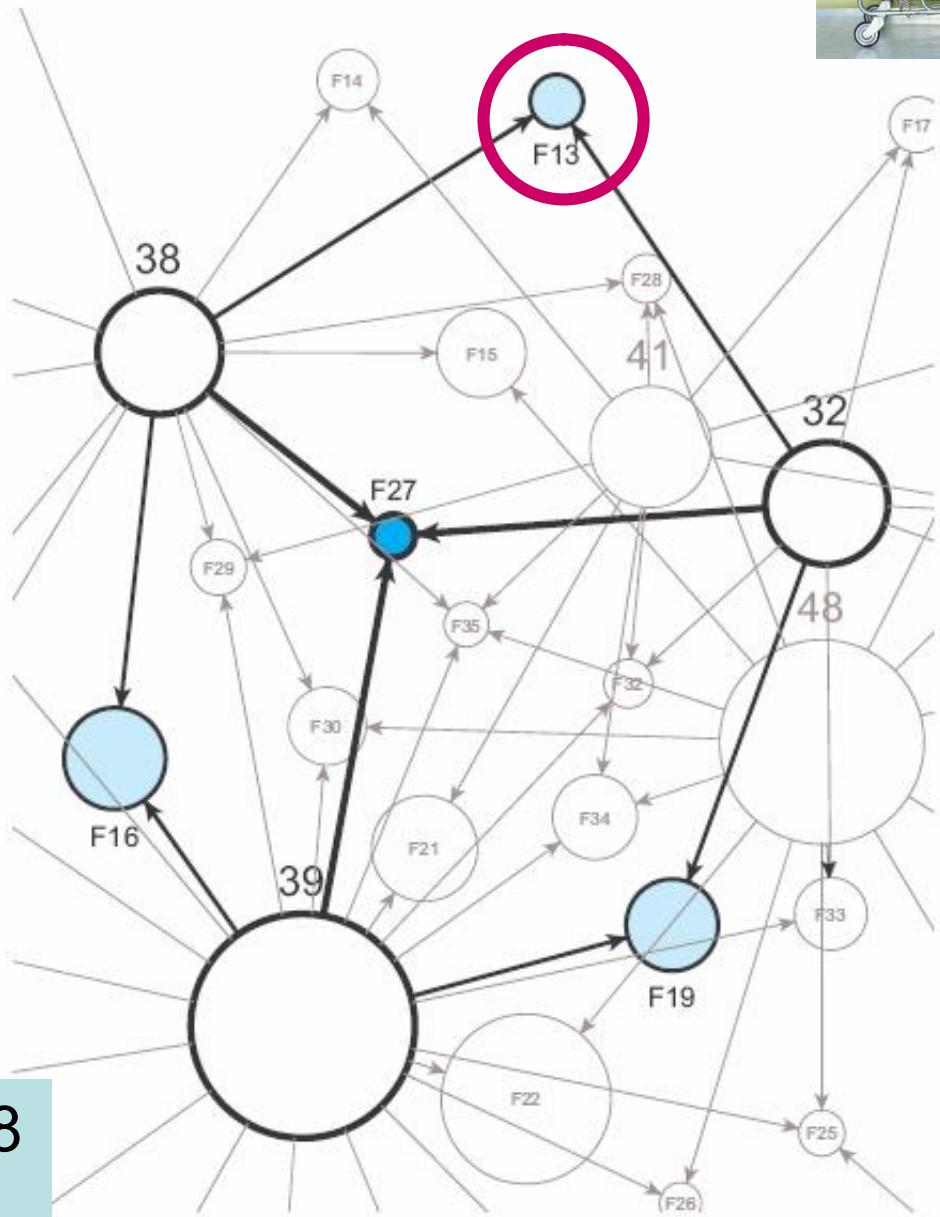
Frequent Itemsets Interactive Visual Querying



Item 38 forms frequent itemsets with 7 of the 13 items



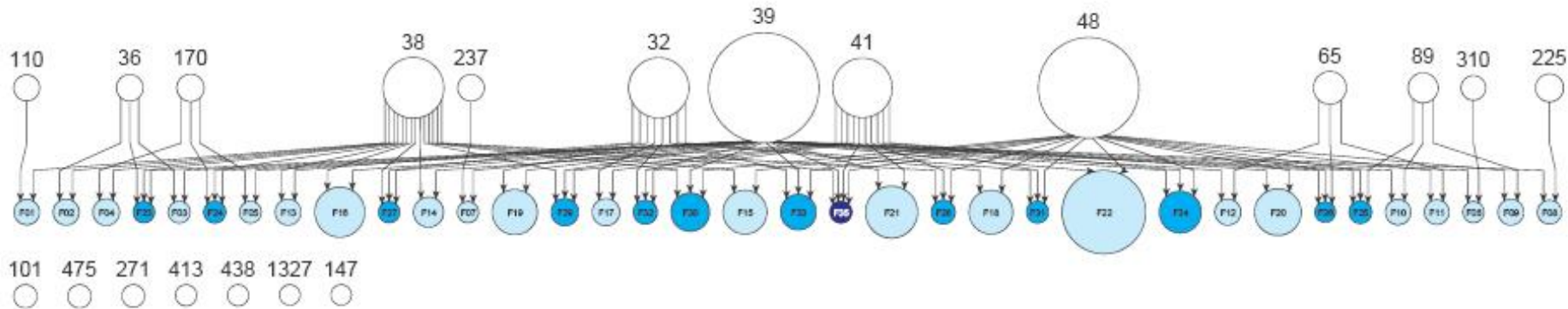
Frequent Itemsets Interactive Visual Querying



Association between items 38 and 32 is significantly low

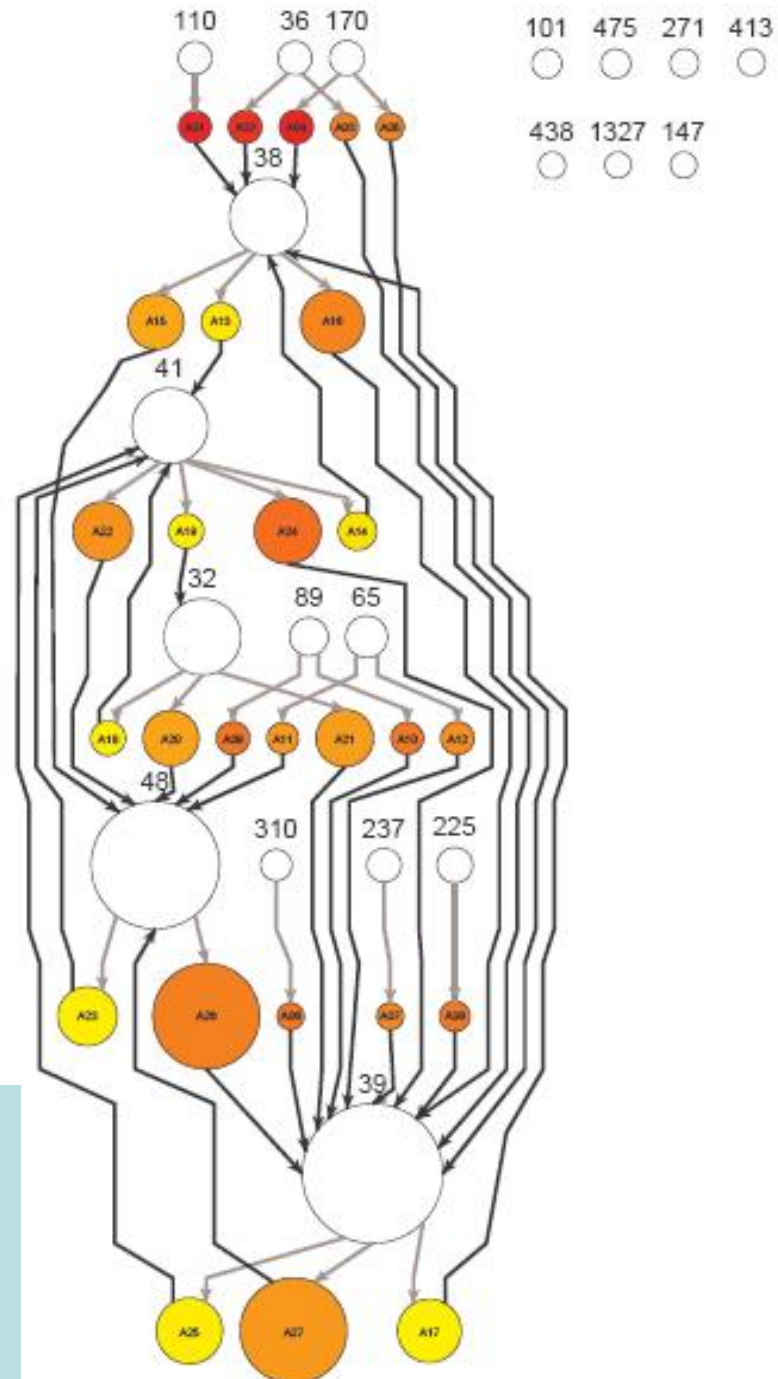


Frequent Itemsets



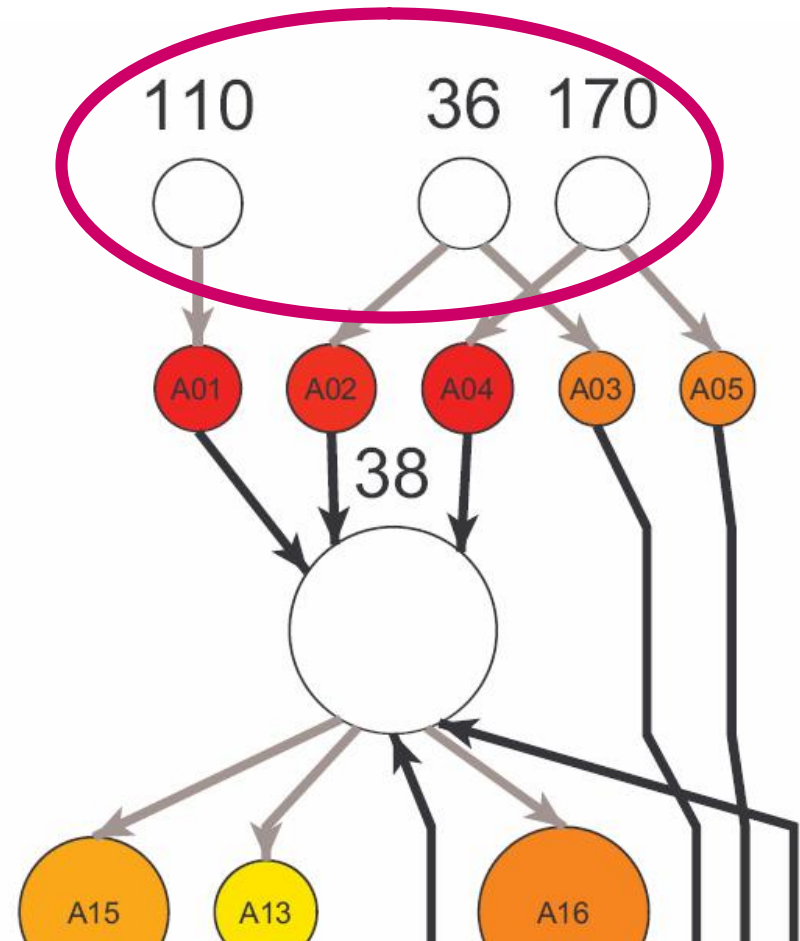
Interactive Hierarchical Layout
Planning supermarket shelf layouts

Association Rules



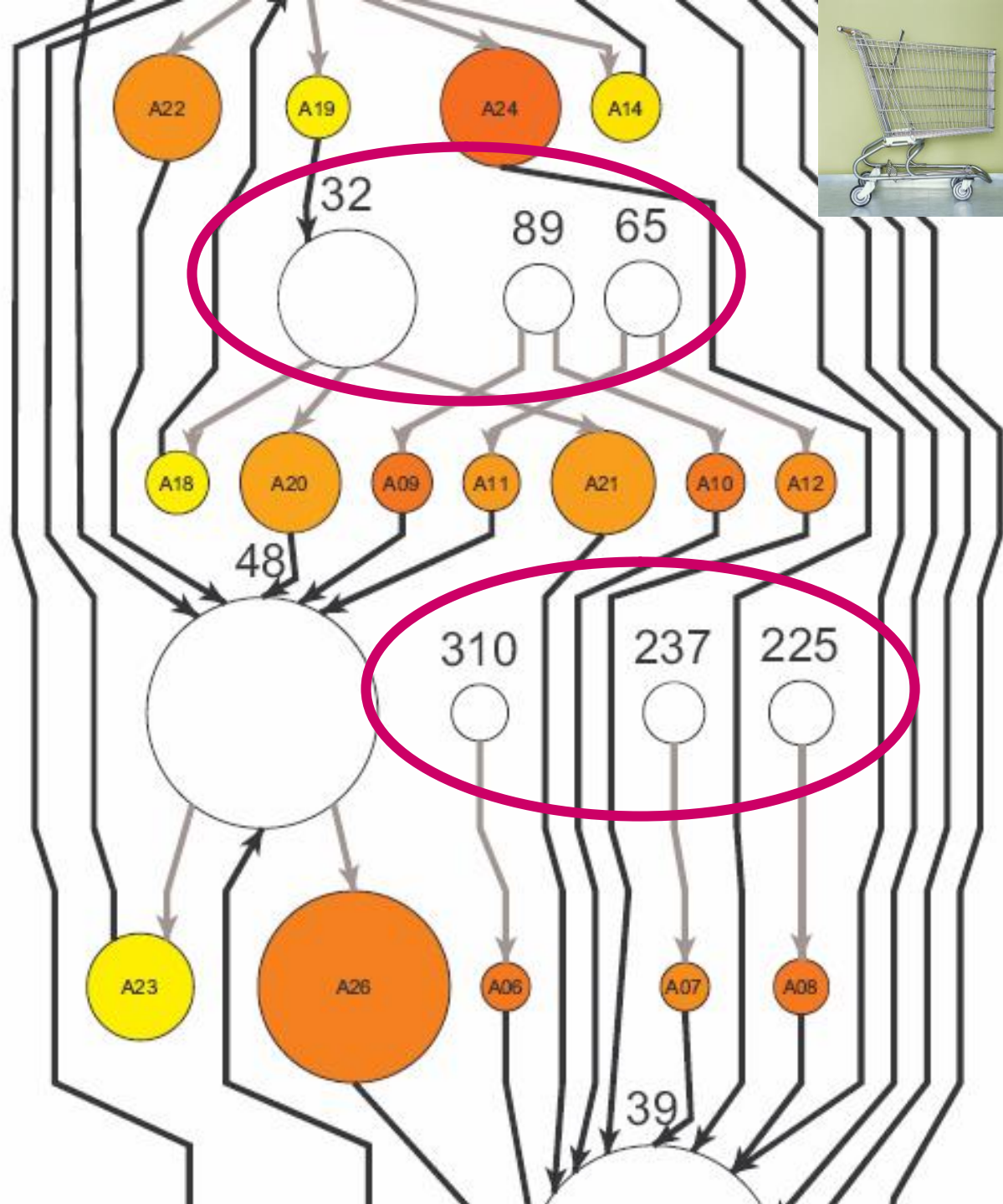
Support > 2%
 Confidence > 20%
 Classic Hierarchical Layout
 Cross-selling strategies

Association Rules

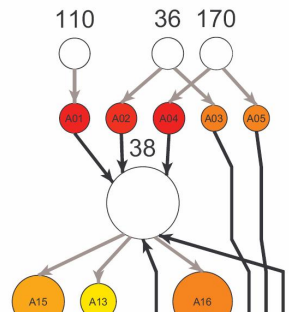
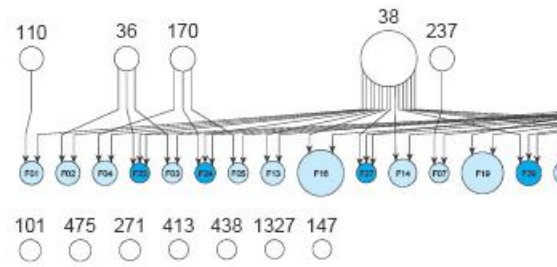
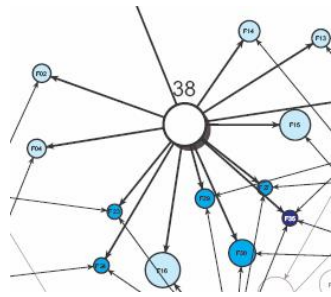
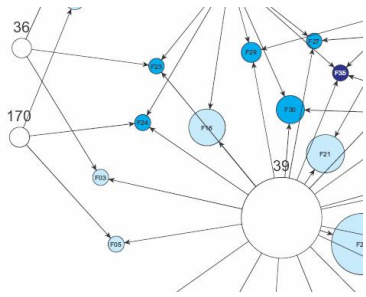


- Initiate a promotional campaign for Items 110, 36, or 170
- Place these items next to Item 38

Association Rules



Other “sales drivers”



THANK YOU