

On EOQ Cost Models with Arbitrary Purchase and Transportation Costs

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ABSTRACT: We analyze an economic order quantity cost model with unit out-of-pocket holding costs, unit opportunity costs of holding, fixed ordering costs, and general purchase-transportation costs. We identify the set of purchase-transportation cost functions for which this model is easy to solve and related to solving a one-dimensional convex minimization problem. For the remaining purchase-transportation cost functions, when this problem becomes a global optimization problem, we propose a Lipschitz optimization procedure. In particular, we give an easy procedure which determines an upper bound on the optimal cycle length. Then, using this bound, we apply a well-known technique from global optimization. Also for the class of transportation functions related to full truckload (FTL) and less-than-truckload (LTL) shipments and the well-known carload discount schedule, we specialize these results and give fast and easy algorithms to calculate the optimal lot size and the corresponding optimal order-up-to-level.

Keywords: Inventory; EOQ cost model; transportation cost function; purchasing cost function.

1. Introduction. In inventory control, the economic order quantity cost model (EOQ) is the most fundamental model, which dates back to the pioneering work of [Harris \(1913\)](#). The environment of the model is somewhat restricted. The demand for a single item occurs at a known and constant rate, shortages are not permitted, there is a fixed setup cost, and holding costs are independent of the size of the replenishment order. In this simplest form, the model describes the trade-off between the fixed setup and the holding costs. At the same time purchase and transportation costs are independent of the size of the replenishment order and due to the complete backordering assumption, these costs do not affect the optimal trade off between setup and holding costs. Though the model has several simplifying assumptions, it has been effectively used in practice. The standard EOQ cost model has also been extended to different settings, where shortages, discounts, production environments, and other extensions are considered ([Hadley and Whitin, 1963](#); [Nahmias, 1997](#); [Silver et al., 1998](#); [Zipkin, 2000](#); [Muckstadt and Sapra, 2009](#)).

In this paper, we generalize the basic assumptions of the classical EOQ cost model in the following directions. We allow, contrary to the classical model, that the holding cost per item per unit time also depends on the size of the replenishment order. In addition to the (physical) inventory holding cost per item per unit time, independent of the size of the replenishment order, we also incorporate in our model an opportunity holding cost per item per unit time dependent on the average value of an item. This average value depends on the transportation and purchase costs of a replenishment order, and thus, on the size of such an order. Also, instead of linear purchase and transportation costs, we allow arbitrary purchase and transportation costs. In the most general case we only assume that these costs are increasing in the size of the replenishment order. This means that both economies and diseconomies of scale in ordering are covered. As our literature review in [Section 2](#) shows, a sizable list of work on EOQ cost models exist that account for the impact of the transportation costs on the lot sizing decision. This is

restricted to EOQ cost models with no shortages allowed. In particular, less-than-truckload (LTL) or full truckload (FTL) shipments have been the focal point of many studies. A special instance of the model proposed here gives an overall approach to solve all of the FTL and LTL shipment problems proposed in the literature. We start in Section 3 using only a generic purchase-transportation cost function and derive the associated EOQ cost optimization problem and study its properties. In the most general case this optimization problem is a one dimensional global optimization problem. In Section 4 we therefore first identify those purchase-transportation cost functions for which solving the original optimization problem is easy and related to solving a convex minimization problem. It will turn out for zero opportunity costs that we need the convexity of the purchase-transportation cost function while for positive opportunity costs the class of easy instances is restricted to affine purchase-transportation cost functions. Moreover, for certain discounting schemes, like incremental discount, the associated optimization problem is also easy to solve and related to solving a finite sequence of convex programming problems. In Section 5 we consider the remaining instances of increasing purchase-transportation cost functions for which solving the optimization problem is related to solving a one-dimensional global optimization problem. The approach suggested in this section for these most general problems is the following. We first derive a so-called dominance result and use this to construct a bounded interval containing the optimal cycle length (reorder interval). If the purchase-transportation cost function is bounded from above by some affine function (quite natural for economies of scale situations) an upper bound represented by an easy analytical formula can be derived. For other purchase-transportation cost functions it is possible to evaluate this upper bound by means of an algorithm. In the same section we will use this upper bound in combination with a general Lipschitz optimization procedure known in global optimization to solve such general EOQ cost models.

Restricting our general purchase-transportation cost functions to the so-called carload discount, FTL and LTL schedules discussed in the literature, we then show that a fast algorithm exists using the same dominance result. This algorithm generalizes the different algorithms shown in the literature for special subcases. To design this algorithm, we shall first show for an increasing affine purchase-transportation cost function that the resulting problem is a simple convex optimization problem that can be solved very efficiently. In particular, we shall derive analytic solutions for two special cases: (i) when there are no shortages, or (ii) when there are shortages and zero opportunity costs. Having analyzed an affine purchase-transportation cost function, we shall then give a fast algorithm to solve the problem when the purchase-transportation cost function is increasing piecewise polyhedral concave as shown in Figure 1(a). This algorithm is based on solving a series of simple problems that correspond to the increasing linear pieces on the piecewise polyhedral concave function. To further improve the performance of the proposed algorithm, we shall then concentrate on two particular instances as shown in Figures 1(b) and 1(c). The former is a typical carload schedule with identical setups, and the latter represents a general carload schedule with nonincreasing truck setup costs. Both cases admit a lower bounding function, which is linear in the former case and polyhedral concave in the latter case. These lower bounding functions, shown with dashed lines in Figure 1, allow us to concentrate on solving only a few simple problems. Finally, in Section 6 we will give some numerical examples to illustrate our results.

In summary, the primary contributions of this work are (i) presenting EOQ cost models with opportunity costs and arbitrary purchase and transportation costs covering both economies and diseconomies of scale in ordering

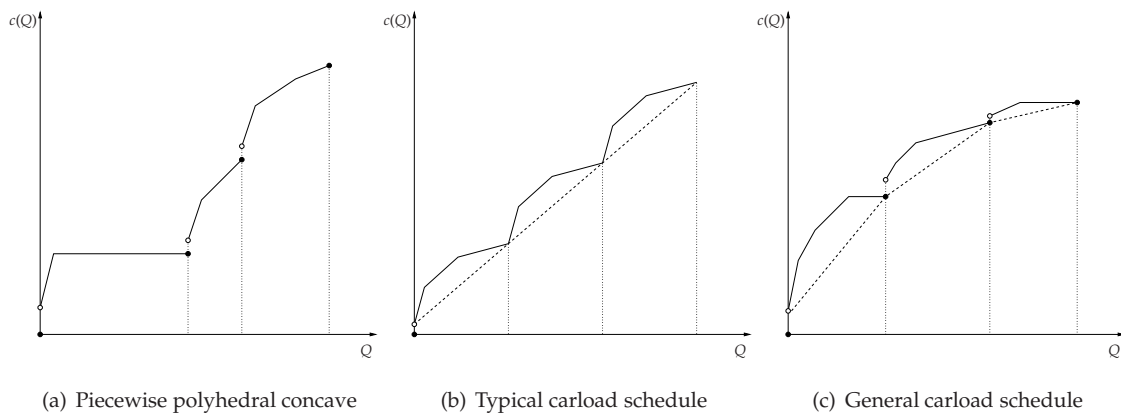


Figure 1: Some purchase-transportation cost functions for which fast algorithms are developed.

(ii) identifying easily solvable subcases of these models and giving efficient algorithms for the more difficult LTL and FTL shipment schemes along with decreasing truck setup costs, (iii) deriving an upper bound on the optimal replenishment cycle for *any* increasing purchase-transportation cost function and using this upper bound to give a general solution procedure for the most general case.

2. Review of Related Literature. In this section, we shall review the literature on EOQ and lot-sizing models, where the main focus is the incorporation of transportation costs. We refer the reader to (Carter and Ferrin, 1996) for an overview and an informative discussion on the role of transportation costs in inventory control. We shall also occasionally consider quantity and, in particular, freight discounts. Das (1988) gives a general discussion about various discounting schemes.

One of the earliest works discussing the importance of transportation costs on controlling the inventory levels is given by Baumol and Vinod (1970). They try to place the freight decisions within inventory-theoretic models and point out that LTL shipments make the overall problem difficult to solve. Around the same time, Lippman (1969) considers a single-product in a multiple period setting, where charges due to multiple trucks with different sizes are taken into account. These charges create discontinuities (jumps) in the considered objective functions. Lippman obtains the optimal policies for two special cases of the objective function resulting in a monotone cost model and a concave cost model. He also analyzes the stationary, infinite horizon case and discusses the asymptotic properties of the optimal schedules. In a follow-up work, Lippman (1971) considers a similar setup for finding the economic order quantities. In this work, he assumes that the excess truck space cannot be used, and hence, the shipment cost should be incurred in the multiples of the trucks. In both of his works, no discounting scheme is present and shortages are not allowed. Iwaniec (1979) investigates the inventory model of a single product system, where the demand is stochastic and a fixed cost is charged and included in the ordering cost. The conditions under which the full load orders minimize the total expected cost are characterized. The multiple setup cost structure of Lippman (1971) is used also in this work. However, Iwaniec considers full backlogging, and hence, the holding and ordering costs are coupled with backlogging costs but no discounting scheme exists. Aucamp (1982) solves the continuous review case of the multiple setup problem discussed by Lippman (1971) and Iwaniec (1979). The main difference between the standard EOQ model and the Aucamp's model is the addition

of vehicle costs to the setup cost. Like others above, no discounting scheme is considered. Lee (1986) discusses an EOQ model with a setup cost term that consists of fixed and freight costs. He also considers the case where the freight cost benefits from a discount scheme. The freight cost depends on the order size and added to the setup cost of placing an order. Noting that the convexity structure does not change within each interval, Lee proposes an algorithm based on finding the interval where the global minimum point resides. This algorithm is an alternate solution approach to that of Aucamp (1982), when the multiple setup cost structure of Lippman (1971) is adopted in the model.

Jucker and Rosenblatt (1985) incorporate the quantity discount schemes into the standard newsboy problem. These discounts play a role in purchasing or transporting units at the beginning of the period. Aside from the well-known all-units and incremental quantity discounts, they also discuss, what they call, carload-lot discounts. The transportation cost function is of the type shown in Figure 1(b). That is, the shipping-cost can be reduced or even exempted when the quantity of purchase is LTL. Knowles and Pantumsinchai (1988) consider an all-units discount schedule with no shortages. The products are sold in containers of various sizes. The seller offers discounts when the products are shipped in larger container sizes. They impose FTL orders by adding a restriction on the order quantity which dictates that the order quantities should be in integral multiples of the container sizes. They give a solution algorithm based on solving a series of knapsack problems. They also develop a more efficient algorithm for a restricted policy, which is based on filling the order starting from the largest container and then carrying on with smaller ones. A different perspective to transportation costs is given by Larson (1988). He introduces several models, where three stages of inventory levels are considered: at the origin, in-transit, and at the destination. Then, the objective becomes minimization of total logistics costs. Hwang et al. (1990) investigate both all-units quantity and freight cost discounts within the standard EOQ context. The economies of scale realized on the freight cost is the same as that in (Lee, 1986). Recently, Toptal (2009) generalizes the work of Hwang et al. (1990) by modeling the production/inventory related net profits using a general function that features some structural properties. A further generalization of this work appears in Konur and Toptal (2012) and combines all-units discount with both economies and diseconomies of scale into a hybrid wholesale price schedule. Tersine and Barman (1991) combine quantity and freight rate discounts from suppliers and shippers, respectively. They consider all-units and incremental quantity discount schemes both in purchasing and freight cost. However, the truck setup costs and the shortages are omitted. Arcelus and Rowcroft (1991) examine three types of freight-rate structures, where the incremental discount is applied only to purchasing. The objective function of the resulting problem is analyzed over non-overlapping intervals, and it is shown that the objective function is convex over each interval. Thus, an algorithm, which is based on identifying the local solution within each interval, is proposed to solve the overall problem.

Russell and Krajewski (1991) study the transportation cost structure for LTL shipments. They consider over-declared shipments, which result from an opportunity to reduce the total freight costs by artificially inflating the actual shipping weight to the next breakpoint. In other words, for a freight rate schedule, it may be more economical to ship LTL at a FTL rate. The decision makers then need to transform this nominal freight rate schedule into an effective one, which appropriately represents the best rate schedule for them. This effective schedule consists of intervals over which the transportation cost is determined by a polyhedral concave function

consisting of a linear and a constant piece. This is again a special case of what we consider in our work as illustrated by Figure 1(a). Carter et al. (1995a) discuss in-detail the role of anomalous weight breaks in LTL shipping and examine the causes behind this anomaly with its implications in logistics management. These points occur when the discount is so large that the indifference point weight is less than even the lower rate interval. Their observation on anomalous weight breaks has led them to correct the effective freight rate schedule in (Russell and Krajewski, 1991) as they reported in their subsequent work (Carter et al., 1995b). Burwell et al. (1997) consider an EOQ environment under quantity and freight discounts very similar to that in Tersine and Barman (1991). Unlike Tersine and Barman, their demand is not constant but depends on the price. Therefore, the proposed algorithm to solve the model also determines the selling price besides the optimal lot size. However, they ignore the option of over-declaring the shipments, and they do not consider LTL or FTL freight rates. Swenseth and Godfrey (2002) carry on with a similar discussion about over-declared shipments as in (Russell and Krajewski, 1991). They do not take quantity discounts or shortages into account. Therefore, the resulting transportation cost function can be thought as a special case of the function shown in Figure 1(c). To solve the resulting problem, they propose a heuristic, which is based on evaluating two inverse functions that over- and under-shoot the optimal order quantity. Abad and Aggarwal (2005) extend the model proposed by Burwell et al. (1997) by considering both over-declaring and LTL (or FTL) shipments like Russell and Krajewski (1991) and Swenseth and Godfrey (2002). They propose a solution procedure based on solving a series of nonlinear equations to obtain the optimal order quantity as well as the selling price. In several recent works (Rieskts and Ventura, 2008; Mendoza and Ventura, 2008; Rieksts and Ventura, 2010; Toptal and Bingöl, 2011), the optimal inventory policies with both FTL and LTL transportation modes are examined. Rieskts and Ventura (2008) provide focus on both infinite and finite horizon single-stage models with no shortages. Later, Mendoza and Ventura (2008) extend the work of Rieskts and Ventura (2008) by incorporating all-units and incremental quantity discounts into their models. In the two-echelon system analyzed in Rieksts and Ventura (2010), the transportation options from a single warehouse to a single retailer include both the FTL and LTL options. The authors design an optimal algorithm for this basic case and propose a heuristic algorithm for the case of multiple retailers. Toptal and Bingöl (2011) study the replenishment problem of a retailer with an FTL and an LTL carrier at its disposal. However, the setting is further complicated by explicitly modeling the truckload carrier's pricing problem. Potential savings are demonstrated if the decisions of the retailer and the truckload carrier are coordinated.

3. Mathematical Model. We consider an EOQ-type, infinite planning horizon model with complete backordering, where $\lambda > 0$ is the demand rate and $a > 0$ is the fixed ordering cost. The inventory holding costs consist of a unit out-of-pocket holding cost of $h > 0$ per item per unit of time and a unit opportunity cost of holding with opportunity cost rate $r \geq 0$. Moreover, the cost of backlogging is $b > 0$ per item per unit of time. Clearly, when $b = \infty$ no shortages occur. The function $p : [0, \infty) \rightarrow \mathbb{R}$ with $p(0) = 0$ represents the purchase price function, and it is assumed that the function p is left continuous on $(0, \infty)$. This means that the well-known all-units discount scheme is also included in our analysis, especially in the first part. At the same time, the function $t : [0, \infty) \rightarrow \mathbb{R}$ with $t(0) = 0$, denotes the transportation cost function and this function is also assumed to be left continuous on $(0, \infty)$. Consequently, the total purchase-transportation cost of an order of size Q is given by $c(Q) := t(Q) + p(Q)$, where the function c denotes the purchase-transportation cost function. Since the addition of two left continuous functions

is again left continuous, the purchase-transportation cost function c is, in general, a left continuous function. In most cases it is also assumed that the function c is increasing. Since in general the more you order from your supplier the more you have to pay this additional condition on c is quite natural. Only in special cases where the supplier uses a special discounting scheme, like all-units discount, this condition might not hold. In the remainder of this paper we refer to the sum of the transportation and purchase costs as ordering costs and call c for simplicity the *ordering cost* function. To capture the holding-backlog costs note that in a classical EOQ cost model the value hx represents the out of pocket holding costs per time unit when the net inventory level has value x , while $-bx$ denotes the backlog costs per time unit when the net inventory level x is negative. Out of pocket holding costs represent real costs of holding inventory, such as; warehouse rental, handling, insurance and refrigeration costs. Penalty costs might occur due to fixed delivery contracts with the customers. Generalizing the standard EOQ cost model, where we have a fixed opportunity cost per item per unit time, we now incur opportunity costs per unit time dependent on the size Q of the last order. The size of this order is given by $Q = \lambda T$ when ordering every T time units. Therefore, we incur an opportunity cost $rc_{av}(\lambda T)$ per time unit, where $c_{av}(Q) := c(Q)Q^{-1}$ represents the value of each item in a batch of size Q and r is the so-called opportunity cost rate. Adding up the backlog-inventory and opportunity cost rates yields for any (S, T) policy of ordering λT items every T time units up to the so-called order-up-to-level S the cost rate function $f_b, 0 \leq b \leq \infty$, given by

$$f_b(T, x) := \begin{cases} (h + rc_{av}(\lambda T))x & \text{if } x \geq 0, \\ -bx & \text{if } x < 0. \end{cases} \quad (1)$$

Clearly this function represent the backlog-inventory holding and opportunity costs of the system per time unit at net inventory level x when using the (S, T) policy. For a detailed discussion of this cost rate function within a production environment, the reader is referred to (Bayındır et al., 2006). A similar derivation for the standard EOQ model is given by, for instance, Muckstadt and Sapra (2009). Since it is easy to see that for a given cycle length $T > 0$, any order-up-to-level $S > \lambda T$ is dominated in cost by $S = \lambda T$, we only derive the average cost expression for (S, T) control rules within the interval $0 \leq S \leq \lambda T$. For such control rules, the average cost $g_b(S, T)$ has the form

$$g_b(S, T) = \frac{a + c(\lambda T) + \int_0^T f_b(T, S - \lambda t) dt}{T} = \lambda c_{av}(\lambda T) + \frac{a + \int_0^T f_b(T, S - \lambda t) dt}{T}. \quad (2)$$

Hence, to determine the optimal (S, T) rule, we need to solve the optimization problem

$$\min\{g_b(S, T) : T > 0, 0 \leq S \leq \lambda T\}. \quad (3)$$

Introducing for $0 \leq b \leq \infty$ the function

$$F_c(b, r, T) := \lambda c_{av}(\lambda T) + T^{-1}(a + \varphi_b(T)) \quad (4)$$

where

$$\varphi_b(T) := \min \left\{ \int_0^T f_b(T, S - \lambda t) dt : 0 \leq S \leq \lambda T \right\} \quad (5)$$

the optimization problem (3) is the same as

$$\min\{F_c(b, r, T) : T > 0\}. \quad (P_{c,b,r})$$

For the inventory holding and backorder costs used in the classical EOQ model it is easy to give an elementary expression for the value $\varphi_b(T)$ and so it is possible to simplify the formula for $F_c(b, r, T)$. Since by relation (1) it

follows for $0 \leq S \leq \lambda T$ that

$$\int_0^T f_b(T, S - \lambda t) dt = \frac{(rc_{av}(\lambda T) + h)S^2}{2\lambda} + \frac{b(S - \lambda T)^2}{2\lambda}, \quad (6)$$

applying standard first order conditions we obtain that the optimal value $S(T)$ of the optimization problem listed in relation (5) is given by

$$S(T) = \begin{cases} \frac{b\lambda T}{b+h+rc_{av}(\lambda T)} & \text{if } 0 < b < \infty, \\ \lambda T & \text{if } b = \infty. \end{cases}$$

Hence, we obtain by relation (6) that

$$\varphi_b(T) = \begin{cases} \frac{\lambda b(rc_{av}(\lambda T) + h)T^2}{2(b+h+rc_{av}(\lambda T))} & \text{if } 0 < b < \infty, \\ \frac{\lambda(rc_{av}(\lambda T) + h)T^2}{2} & \text{if } b = \infty. \end{cases} \quad (7)$$

This shows by relations (4) and (7) that the objective function of optimization problem $(P_{c,b,r})$ simplifies to

$$F_c(b, r, T) = \begin{cases} aT^{-1} + \lambda c_{av}(\lambda T) + \frac{b}{2} \frac{(rc_{av}(\lambda T) + h)\lambda T}{rc_{av}(\lambda T) + h + b} & \text{if } 0 \leq b < \infty, \\ aT^{-1} + \lambda c_{av}(\lambda T) + \frac{(rc_{av}(\lambda T) + h)\lambda T}{2} & \text{if } b = \infty. \end{cases} \quad (8)$$

The objective function F_c satisfies the following properties useful in optimization. If a (positive) ordering cost function c is represented as a finite minimum of functions $c_n, n \in S$ on some interval $\lambda I := \{\lambda T : T \in I\} \subseteq (0, \infty)$, i.e., for every Q belonging to λI it follows $c(Q) = \min_{n \in S} c_n(Q)$, then also for every Q belonging to λI

$$c_{av}(Q) = \min_{n \in S} c_{n,av}(Q)$$

with $c_{n,av}(Q) := c_n(Q)Q^{-1}$. Since for b finite we know by relation (8)

$$F_c(b, r, T) = aT^{-1} + h(c_{av}(T), T)$$

with $h(x, T) = \lambda x + \frac{b}{2} \frac{(rx+h)\lambda T}{rx+h+b}$ and this function is increasing in x for every $T > 0$ this yields

$$F_c(b, r, T) = \min_{n \in S} F_{c_n}(b, r, T) \quad (9)$$

for every T belonging to I . A similar representation of the function F_c also holds for $b = \infty$. If the ordering cost function satisfies $c = \max_{n \in S} c_n$ on λI then by a similar reasoning we obtain

$$F_c(b, r, T) = \max_{n \in S} F_{c_n}(b, r, T) \quad (10)$$

for every T belonging to I . When the set S is infinite, then the min operator in relation (9) should be replaced by inf. Similarly, the max operator in relation (10) should be replaced by sup.

In the formulation of optimization problem $(P_{c,b,r})$ it is assumed that an optimal solution exists. To be accurate we need to verify under which conditions on c indeed an optimal solution exists.

LEMMA 3.1 *For every $r \geq 0, 0 \leq b \leq \infty$ and c continuous on $(0, \infty)$ or c increasing and left continuous on $(0, \infty)$ an optimal solution $T_c(b, r)$ of optimization problem $(P_{c,b,r})$ exists.*

PROOF. For any nonnegative ordering cost function c it follows for any $T > 0$ and b finite that

$$\frac{rc_{av}(\lambda T) + h}{rc_{av}(\lambda T) + h + b} \geq \frac{h}{h + b}.$$

By relation (8) this implies for every $0 \leq b \leq \infty$ that

$$\lim_{T \downarrow 0} F_c(b, r, T) = \lim_{T \uparrow \infty} F_c(b, r, T) = \infty. \quad (11)$$

If c is continuous on $(0, \infty)$ and hence F_c is continuous it follows by relation (11) and the Weierstrass theorem (Rudin, 1982) that the result holds. If c has discontinuities and is only left continuous but also increasing it is easy to verify that c is lower semicontinuous (Aubin, 1993). By a generalization of the Weierstrass theorem also known as the Weierstrass-Lebesgue theorem (Aubin, 1993) one can again conclude using also relation (11) that an optimal solution exists. \square

If only relation (11) holds, it might happen for c not continuous that an optimal solution of optimization problem $(P_{c,b,r})$ does not exist. However, in most cases, we will assume that the function c is increasing and so we know that an optimal solution exists. To determine the optimal solution we observe the following. Contrary to the classical EOQ cost models having linear ordering cost functions, the objective function as a function of the cycle length T might not be unimodal anymore for general functions c . Hence, the objective function may contain several local minima and so, it might be difficult to find an optimal solution or guarantee that a given solution is indeed optimal. Before trying to find a way of solving these global optimization problems we will first identify in Section 4 classes of ordering cost functions for which solving optimization problem $(P_{c,b,r})$ reduces to solving a convex optimization problem. These easy identifiable cases will then be used in Section 5 to solve the more difficult cases. Also, despite having difficulties of computing an optimal solution for c increasing, one can still conclude for c increasing that the optimal replenishment cycle length for an EOQ cost model with positive opportunity costs is smaller than the optimal replenishment cycle length of the same model with zero opportunity costs. This result shows that an upper bound on the optimal cycle length of an EOQ cost model with positive opportunity costs is always given by the optimal cycle length of the same model with zero opportunity costs. Since it will be shown in Section 4 that EOQ cost models with zero opportunity costs are in general easier to solve the next structural result has also practical implications in Section 5 where we discuss solving EOQ cost models with increasing ordering cost functions.

LEMMA 3.2 For c increasing and left continuous and any $r > 0$ there exists an optimal solution $T_c(b, r)$ of optimization problem $(P_{c,b,r})$ satisfying $T_c(b, r) \leq T_c(b, 0)$.

PROOF. Clearly by Lemma 3.1 an optimal solution of optimization problem $(P_{c,b,r})$ exists. To show the existence of an optimal solution $T_c(b, r)$ satisfying $T_c(b, r) \leq T_c(b, 0)$, it is sufficient to show for any $T \geq T_c(b, 0)$ that $F_c(b, r, T) \geq F_c(b, r, T_c(b, 0))$. By relation (8) we obtain after some calculations that

$$F_c(b, r, T) - F_c(b, 0, T) = \begin{cases} \frac{\lambda b^2}{2(h+b)} \left(\frac{1}{T} + \frac{\lambda(h+b)}{rc(\lambda T)} \right)^{-1} & \text{if } b \text{ is finite} \\ \frac{r}{2} c(\lambda T) & \text{if } b = \infty \end{cases}$$

This shows for c increasing that the function $T \mapsto F_c(b, r, T) - F_c(b, 0, T)$ is increasing. Applying this together with

the definition of $T_c(b, 0)$ we obtain for every $T \geq T_c(b, 0)$

$$\begin{aligned} F_c(b, r, T) &= F_c(b, 0, T) + F_c(b, r, T) - F_c(b, 0, T) \geq F_c(b, 0, T_c(b, 0)) + F_c(b, r, T_c(b, 0)) - F_c(b, 0, T_c(b, 0)) \\ &= F_c(b, r, T_c(b, 0)) \end{aligned}$$

and we have verified the result. \square

4. Easily solvable instances of optimization problem $(P_{c,b,r})$ related to convex optimization problems. In this subsection we will identify classes of ordering cost functions c for which optimization problem $(P_{c,b,r})$ is easy to solve. This means that we will identify for which classes of ordering cost functions solving optimization problem $(P_{c,b,r})$ reduces to solving a convex optimization problem.

It is well-known that when c is convex or concave on $(0, \infty)$, then it is also continuous on $(0, \infty)$ (Bazaraa et al., 1993). Thus, we know from Lemma 3.1 that optimization problem $(P_{c,b,r})$ for every $0 \leq b \leq \infty$ has an optimal solution $T_c(b, r)$. Also for $c(0^+) = 0$ it is easy to see for c convex on $(0, \infty)$ that the function c_{av} is increasing on $(0, \infty)$. Hence, for c convex and $c(0^+) = 0$, we have diseconomies of scale in ordering. For concave c satisfying $c(0^+) = 0$ we obtain by a similar argument that we have economies of scale in ordering.

Diseconomies of scale in ordering might happen for example when ordering items from different suppliers. Economies of scale in ordering occur when a supplier or transporter uses a discount strategy. Notice in the classical EOQ cost model one uses a linear ordering cost function and so in this classical model no diseconomies or economies of scale are considered. Since it will turn out that EOQ cost models with general convex ordering cost functions and zero opportunity costs are much easier to analyze than the same models with positive opportunity costs we will first consider EOQ cost models with zero opportunity costs.

4.1 Easy instances with zero opportunity costs. Zero opportunity costs would be relevant when the amount of money invested into a product is of no concern. As an example we mention ice cream where the out of pocket inventory holding cost due to cooling dominates the opportunity costs.

LEMMA 4.1 *For zero opportunity costs and arrival rate $\lambda > 0$ the following holds.*

- (i) *The function $T \mapsto c_{av}(\lambda T)$ is convex on $(0, \infty)$ if and only if the function $T \mapsto F_c(b, 0, T)$ is convex on $(0, \infty)$ for every $h > 0, a > 0$ and $0 \leq b \leq \infty$.*
- (ii) *The function $T \mapsto c(\lambda T)$ is convex on $(0, \infty)$ if and only if the function $T \mapsto F_c(b, 0, T^{-1})$ is convex on $(0, \infty)$ for every $h > 0, a > 0$ and $0 \leq b \leq \infty$.*

PROOF. By relation (8) and the observation that the pointwise limit of convex functions is convex (take both $a \downarrow 0$ and $h \downarrow 0$) the proof of the first result is obvious. For the proof of the second result we only give the proof for $0 < b < \infty$. The proof for $b = \infty$ is similar. If c is convex on $(0, \infty)$ it follows by relation (7) that φ_b is convex on $(0, \infty)$ and so the function $T \mapsto a + c(\lambda T) + \varphi_b(T)$ is convex on $(0, \infty)$. By the perspective property of convex functions (Boyd and Vandenberghe (2004)) also the function $T \mapsto T(a + c(\lambda T^{-1}) + \varphi_b(T^{-1}))$ is convex on $(0, \infty)$ and by relation (4) the function $T \mapsto F_c(b, 0, T^{-1})$ is convex on $(0, \infty)$. To verify the reverse implication we observe

taking $h \downarrow 0$ and $a \downarrow 0$ in relation (8) and using the pointwise limit of convex functions is again convex that the function $T \mapsto \lambda c_{av}(\lambda T^{-1})$ is convex on $(0, \infty)$. Again using the perspective property of convex functions yields c is convex on $(0, \infty)$. \square

It follows with $v(P_{c,b,r})$ denoting the optimal objective value of optimization problem $(P_{c,b,r})$ for $0 \leq b \leq \infty$ that

$$v(P_{c,b,0}) = \min\{F_c(b, 0, T^{-1}) : T > 0\}.$$

This shows for zero opportunity costs and c convex on $(0, \infty)$ that an optimal solution $T_c(b, 0)$ of problem $(P_{c,b,r})$ is easy to compute after a transformation of the decision variable replacing replenishment cycle length T by frequency of ordering T^{-1} . By part (ii) of Lemma 4.1 the new optimization problem is a convex optimization problem and so we can apply a standard bisection method to compute its optimal value. The optimal value $T_c(b, 0)$ is then the reciprocal of this optimal solution. Also for zero opportunity costs and c_{av} convex on $(0, \infty)$ it follows by part (i) of Lemma 4.1 that optimization problem $(P_{c,b,r})$ is a convex programming problem. Again this is easy to solve by standard bisection. As already observed convex ordering functions are used to model diseconomies of scale in ordering. If the ordering cost function c is affine, given by $c(Q) = \alpha Q + \beta$, $\alpha, \beta \geq 0$ then an easy formula exists for the optimal solution $T_c(b, 0)$. By relation (8) it is easy to check that

$$T_c(b, 0) = \sqrt[2]{\zeta(b) \frac{2(a + \beta)}{\lambda h}} \quad (12)$$

with

$$\zeta(b) = \begin{cases} \frac{h+b}{b} & \text{if } b < \infty \\ 1 & \text{if } b = \infty \end{cases} \quad (13)$$

and optimal objective value

$$v(P_{c,b,0}) = \lambda \alpha + \sqrt[2]{\frac{2\lambda h(a + \beta)}{\zeta(b)}} \quad (14)$$

Focusing on economies of scale in both purchase and transportation the class of polyhedral concave functions is popular in inventory control. This class describes incremental discounting either with respect to purchase costs or transportation costs or both. Also a polyhedral concave function can be used as a lower approximation of a general concave function representing a more general discounting scheme.

DEFINITION 4.1 (ROCKAFELLAR (1972)) *A function $c : (0, \infty) \rightarrow \mathbb{R}$ is called a polyhedral concave function on $(0, \infty)$, if c can be represented as the minimum of a finite number of affine functions on $(0, \infty)$. It is called polyhedral concave on a convex interval I , if c is the minimum of a finite number of affine functions on I .*

It is well known that a positive increasing polyhedral concave function on $(0, \infty)$ is given by

$$c(Q) = \min_{1 \leq n \leq N} \{\alpha_n Q + \beta_n\}, \quad (15)$$

where N denotes the total number of affine functions, $\alpha_1 > \dots > \alpha_N \geq 0$, and $0 \leq \beta_1 < \beta_2 < \dots < \beta_N$. Also for c a positive increasing polyhedral function on some convex interval $I \subseteq (0, \infty)$ it follows for every Q belonging to I

$$c(Q) = \min_{1 \leq n \leq N} \{\alpha_n Q + \beta_n\} \quad (16)$$

where $\alpha_1 > \alpha_2 > \dots > \alpha_N \geq 0$ and $\beta_1 < \beta_2 < \dots < \beta_N$. In this case some β_n values might be negative. Applying now relations (9) and (15) and Lemma 4.1 the next result follows immediately.

LEMMA 4.2 For zero opportunity costs and arrival rate $\lambda > 0$ it follows for any nonnegative increasing polyhedral concave function c on $(0, \infty)$ given by $c = \min_{1 \leq n \leq N} c_n$ and $c_n(Q) = \alpha_n Q + \beta_n$, $\alpha_n, \beta_n \geq 0$ that

$$F_c(b, 0, T) = \min_{1 \leq n \leq N} F_{c_n}(b, 0, T) \quad (17)$$

for every $T > 0$. Also for each $1 \leq n \leq N$ the function F_{c_n} is convex on $(0, \infty)$.

By Lemma 4.2 it follows for any increasing polyhedral concave function c on $(0, \infty)$ given by relation (15) that

$$v(P_{c,b,0}) = \min_{T>0} F_c(b, 0, T) = \min_{1 \leq n \leq N} \min_{T>0} F_{c_n}(b, 0, T) \quad (18)$$

Also by the same lemma the optimization problem in relation (18) can be easily solved by solving the n convex optimization problems $\min_{T>0} F_{c_n}(b, 0, T)$. Due to the affine structure of c_n it follows by relation (12) with α replaced by α_n and β by β_n that

$$T_{c_n}(b, 0) = \sqrt[2]{\zeta(b) \frac{2(a + \beta_n)}{\lambda h}}.$$

Also by relations (14) and (18) it follows

$$v(P_{c,b,0}) = \min_{1 \leq n \leq N} \left\{ \lambda \alpha_n + \sqrt[2]{\frac{\lambda h (a + \beta_n)}{\zeta(b)}} \right\}. \quad (19)$$

Hence the optimal $T_c(b, 0)$ is given by $T_{c_{n^*}}(b, 0)$ with n^* the index minimizing the expression in relation (19). Hence this optimization is almost analytically solvable. In the next subsection we will determine easy instances for EOQ cost models with positive opportunity costs.

4.2 Easy instances with positive opportunity costs. For positive opportunity costs and no shortages allowed (i.e., $b = \infty$) one can verify under some additional monotonicity conditions on c_{av} , respectively c , a similar result to that in Lemma 4.1.

LEMMA 4.3 For positive opportunity costs and no shortages allowed (i.e., $b = \infty$) and arrival rate $\lambda > 0$, the following holds:

- (i) If c_{av} is increasing then the function $T \mapsto c_{av}(\lambda T)$ is convex on $(0, \infty)$ if and only if the function $T \mapsto F_c(\infty, r, T)$ is convex on the $(0, \infty)$ for every $r > 0, h > 0$ and $a > 0$.
- (ii) If c is increasing then the function $T \mapsto c(\lambda T)$ is convex on $(0, \infty)$ if and only if the function $T \mapsto F_c(\infty, r, T^{-1})$ is convex on $(0, \infty)$ for every $r > 0, h > 0$ and $a > 0$.

PROOF. The crucial observation in both proofs is that the product of two increasing univariate convex functions is again convex. (Boyd and Vandenberghe, 2004). Applying this observation to part (i) we observe by the monotonicity of the function c_{av} that $T \mapsto c_{av}(\lambda T)\lambda T$ is convex on $(0, \infty)$. This implies by relation (8) that the function $T \mapsto F_c(\infty, r, T)$ is convex on $(0, \infty)$ for every $r > 0, h > 0$ and $a > 0$. To prove the reverse implication in (i) we observe using again the pointwise limit of convex functions is convex and taking $r \downarrow 0$ that the function $T \mapsto F_c(\infty, 0, T)$ is convex on $(0, \infty)$. Applying now the first part of Lemma 4.1 we conclude that c_{av} is convex on $(0, \infty)$. To show part (ii) we observe by the monotonicity of c and the first observation in this proof that $T \mapsto c(\lambda T)\lambda T$ is convex on $(0, \infty)$. This shows by relation (7) that the function φ_∞ is convex on $(0, \infty)$ and so the function $T \mapsto a + c(\lambda T) + \varphi_\infty(T)$ is convex on $(0, \infty)$. Applying now the perspective property of convex functions

we obtain that $T \mapsto T(a + c(\lambda T^{-1}) + \varphi_\infty(T^{-1}))$ is convex on $(0, \infty)$ and we obtain that $T \mapsto F_c(\infty, r, T^{-1})$ is convex on $(0, \infty)$ for every $r > 0, h > 0$ and $a > 0$. The reverse implication can be shown taking $r \downarrow 0$ thereby preserving convexity and applying part (ii) of Lemma 4.1. \square

Again for the special case that c is given by $c(Q) = \alpha Q + \beta, \alpha, \beta \geq 0$ it follows by relation (8) that

$$T_c(\infty, r) = \sqrt[2]{\frac{2(a + \beta)}{\lambda(h + r\alpha)}} \quad (20)$$

and

$$v(P_{c, \infty, r}) = \alpha\lambda + \frac{r\beta}{2} + \sqrt{2(a + \beta)(r\alpha + h)\lambda} \quad (21)$$

If we are dealing with economies of scale in ordering and the function c is a polyhedral concave function on $(0, \infty)$ given by relation (15) we obtain again applying relation (9) that

$$F_c(b, r, T) = \min_{1 \leq n \leq N} F_{c_n}(b, r, T) \quad (22)$$

with $c_n(Q) = \alpha_n Q + \beta_n, \alpha_n, \beta_n \geq 0$. Since c_n is an affine function it follows by relations (9) and (21) that the optimal objective value $v(P_{c, \infty, r})$ of any EOQ cost model with positive opportunity costs and no shortages is given by

$$v(P_{c, \infty, r}) = \min_{1 \leq n \leq N} \left\{ \alpha_n \lambda + \frac{r\beta_n}{2} + \sqrt{2(a + \beta_n)(r\alpha_n + h)\lambda} \right\} \quad (23)$$

Also by relation (20) it follows that an optimal solution of this optimization problem is given by

$$T_{c_{n^*}}(\infty, r) = \sqrt[2]{\frac{2(a + \beta_{n^*})}{\lambda(h + r\alpha_{n^*})}}, \quad (24)$$

where n^* is the index minimizing the expression in relation (23).

For positive opportunity costs and finite backorder costs $b < \infty$ one can only show the following convexity result for increasing affine ordering cost functions with a nonnegative constant term. Contrary to the no shortages case, it can be shown by means of a counter example that the function φ_b is not convex for increasing convex ordering cost functions, positive shortages and finite b . Therefore, we cannot apply the same proof as in Lemma 4.3.

LEMMA 4.4 *For positive opportunity costs and finite backorder costs and $c(Q) = \alpha Q + \beta, \alpha \geq 0, \beta \geq 0$ for every $Q > 0$ it follows for any $\lambda > 0$ that the function $T \mapsto F_c(r, b, T^{-1})$ is convex on $(0, \infty)$.*

PROOF. It follows by relation (7) for every $T > 0$ that

$$\varphi_b(T) = \frac{\lambda^2 b(h + r\alpha)T^3}{2(b + h + r\alpha)\lambda T + 2\beta} + \frac{\lambda b\beta T^2}{2(b + h + r\alpha)\lambda T + 2\beta} \quad (25)$$

Since the ratio of a squared nonnegative convex function and a positive concave function is convex (Bector, 1968) it follows that the functions $T \mapsto T^3((b + h + r\alpha)\lambda T + \beta)^{-1}$ and $T \mapsto T^2((b + h + r\alpha)\lambda T + \beta)^{-1}$ are convex on $(0, \infty)$. Hence using $\alpha \geq 0$ and $\beta \geq 0$ we obtain by relation (25) that the function φ_b is convex on $(0, \infty)$. This shows using $\beta \geq 0$ and hence $c_{av}(\lambda T) = \alpha + \beta\lambda^{-1}T^{-1}$ is convex on $(0, \infty)$ that by the perspective property of convex functions the function $T \mapsto T(a + \lambda c_{av}(\lambda T^{-1}) + \varphi_b(T^{-1}))$ is convex on $(0, \infty)$. Applying relation (4) the desired result follows. \square

By relation (4) and (25) we obtain for positive opportunity costs, affine ordering cost and b finite that

$$F_c(b, r, T) = \alpha\lambda + \frac{\beta + a}{T} + \frac{\lambda^2 b(h + r\alpha)T^2 + \lambda b\beta T}{2(b + h + r\alpha)\lambda T + 2\beta}$$

Now it is not possible anymore as for the other cases (zero opportunity costs or b infinite) to write down an easy expression for $T_c(b, r)$ but due to Lemma 4.4 it is easy to solve the optimization problem $(P_{c,b,r})$. Again if we have economies of scale and we consider a polyhedral concave function c given by relation (15) it follows that

$$F_c(b, r, T) = \min_{1 \leq n \leq N} F_{c_n}(b, r, T)$$

Hence by Lemma 4.4 we need to solve n convex optimization problems $\min F_{c_n}(b, r, T^{-1})$ to determine the length of an optimal replenishment cycle. As previously mentioned, due to the positive opportunity costs and b finite, there exists no easy elementary formula for the optimal solution and the optimal objective value.

In the next section we will first derive for arbitrary ordering cost functions a bounded interval containing an optimal solution and then show for several well known examples how to use this so-called dominance result in a solution procedure. The first example is given by the well known carload discount schedule and then we consider some generalizations of this. Observe for these more general ordering cost functions the objective function F_c lacks any convexity property on $(0, \infty)$.

5. Instances of optimization problem $(P_{c,b,r})$ related to global optimization problems. In this section we first show for arbitrary ordering cost functions c a so-called dominance result. This dominance result implies that one can determine a bounded interval containing an optimal solution of the optimization problem $(P_{c,b,r})$. In the next lemma it is implicitly assumed that an optimal solution for the optimization problem $(P_{c,b,r})$ exists. As shown in Lemma 3.1 this holds for c increasing and left continuous on $(0, \infty)$ or c continuous on $(0, \infty)$.

LEMMA 5.1 *The next results hold.*

- (i) *We consider the optimization problem $\min_{T>0} F_c(b, r, T)$ with some ordering cost function c . If we can find some ordering cost function c_0 satisfying $c(\lambda T) \geq c_0(\lambda T)$ for every $T \geq d$ and $c(\lambda d) = c_0(\lambda d)$ and the function $T \mapsto F_{c_0}(b, r, T)$ is increasing on $[T_*, \infty)$, $T_* \leq d$, then an optimal solution of $\min_{T>0} F_c(b, r, T)$ is contained in the interval $(0, d]$.*
- (ii) *We consider the optimization problem $\min_{T>0} F_c(b, r, T)$ with some ordering cost function c . If we can find some ordering cost function c_0 satisfying $c(\lambda T) \geq c_0(\lambda T)$ for every $T \leq d$ and $c(\lambda d) = c_0(\lambda d)$ and the function $T \mapsto F_{c_0}(b, r, T)$ is decreasing on $[T_{**}, \infty)$, $T_{**} \geq d$, then an optimal solution of $\min_{T>0} F_c(b, r, T)$ is contained in the interval (d, ∞) .*

PROOF. To show part (i), we observe using relation (8) and $c(\lambda T) \geq c_0(\lambda T)$ for every $T \geq d$ that

$$F_c(b, r, T) \geq F_{c_0}(b, r, T).$$

Since $T \mapsto F_{c_0}(b, r, T)$ is increasing on $[T_*, \infty)$ with $T_* \leq d$ and $c(\lambda d) = c_0(\lambda d)$, it also follows for every $T \geq d$ that $F_{c_0}(b, r, T) \geq F_{c_0}(b, r, d) = F_c(b, r, d)$. Hence we have $F_c(b, r, T) \geq F_c(b, r, d)$ for every $T \geq d$ and this proves part (i). The second part can be proved similarly and so its proof is omitted. \square

For any ordering cost function c_0 being a minorant of c on some interval and F_{c_0} is unimodal on $(0, \infty)$, one can apply the above dominance result. It is well known that unimodality holds if the functions $T \mapsto F_{c_0}(b, r, T)$ or $T \mapsto F_{c_0}(b, r, T^{-1})$ are convex on $(0, \infty)$. Notice in Lemma 4.1, 4.3 and 4.4 examples of ordering cost functions are

considered for which the objective function satisfies these convexity properties. It is then easy to solve optimization problem $(P_{c_0, b, r})$ and we obtain that the objective function is unimodal with unimodality point $T_{c_0}(b, r)$. Now we can apply Lemma 5.1 with T_* or T_{**} equal to $T_{c_0}(b, r)$. A similar approach, but with T_* or T_{**} differently chosen than the optimal solution of optimization problem $(P_{c_0, b, r})$, can also be used for the polyhedral concave ordering cost functions c_0 considered in Lemma 4.2 and the result discussed after Lemma 4.4. In the following lemma we give an example of this approach using both Lemma 5.1 and the convexity results of Section 4.

LEMMA 5.2 *If we consider optimization problem $\min_{T>0} F_c(b, r, T)$ with c some increasing ordering cost function and for this function c there exist some affine ordering cost function $c_0(Q) = \alpha Q + \beta$, $\alpha, \beta > 0$ satisfying $c(\lambda T) \geq c_0(\lambda T)$ for every $T > 0$ and an increasing sequence $d_n \uparrow \infty$, $n \in \mathbb{Z}_+$, $d_0 := 0$ satisfying $c(\lambda d_n) = c_0(\lambda d_n)$ for every $n \in \mathbb{N}$, then an optimal solution of problem $\min_{T>0} F_c(b, r, T)$ is contained in the interval $[d_{n_*}, d_{n_*+1}]$ with $n_* = \max\{n \in \mathbb{Z}_+ : d_n \leq T_{c_0}(b, r)\}$*

PROOF. It follows for any EOQ-type model with positive or zero opportunity costs that by part (i) of Lemma 4.1, part (ii) of Lemma 4.3 and Lemma 4.4 that either the function $T \mapsto F_{c_0}(b, r, T)$ is convex or $T \mapsto F_{c_0}(b, r, T^{-1})$ is convex on $(0, \infty)$. This shows for both by a standard result for convex functions that the function $T \mapsto F_{c_0}(b, r, T)$ is decreasing on $(0, T_{c_0}(b, r)]$ and increasing $[T_{c_0}(b, r), \infty)$. Applying now part (i) of Lemma 5.1 with $T_* = T_{c_0}(b, r)$ and $d = d_{n_*+1}$ and part (ii) of the same lemma with $T_{**} = T_{c_0}(b, r)$ and $d = d_{n_*}$ we obtain the desired result. \square

By the analysis in Section 4 it is easy to calculate the optimal solution $T_{c_0}(b, r)$ for any affine function c_0 . In the next example using Lemma 5.2 we will come up with a fast algorithm for an EOQ cost model with positive or zero opportunity costs and a so-called carload discount schedule (Nahmias, 1997). This generalizes and simplifies the analysis of a less general model discussed in Section 2 of (Rieskts and Ventura, 2008). Observe in Section 2 of (Rieskts and Ventura, 2008) only an EOQ cost model with zero opportunity costs and no shortages allowed ($b = \infty$) and a less general carload discount schedule is considered.

EXAMPLE 5.1 (CARLOAD DISCOUNT SCHEDULE WITH IDENTICAL TRUCKS AND SETUP COSTS) *Let $C > 0$ be the truck capacity, $g : (0, C] \rightarrow \mathbb{R}$ be an increasing polyhedral concave function satisfying $g(0) = 0$ and $s \geq 0$ be the setup cost of using one truck. Here, $g(Q)$ corresponds to the transportation cost for transporting an order of size Q with $0 < Q \leq C$. If no discount is given on the number of used (identical) trucks, then the total transportation cost function $t : [0, \infty) \rightarrow \mathbb{R}$ has the form*

$$t(Q) = \begin{cases} 0, & \text{if } Q = 0; \\ g(Q) + s, & \text{if } 0 < Q \leq C, \end{cases}$$

and

$$t(Q) = ng(C) + g(Q - nC) + (n + 1)s$$

for $nC < Q \leq (n + 1)C$ with integer $n \geq 1$. When we use the above transportation function t with a linear purchase function p , and consider $c(Q) = t(Q) + p(Q)$, then we obtain an ordering cost function c similar to the one shown in Figure 2. To derive a lower bounding function c_0 for the function c we observe $t(Q) \geq t_0(Q)$ for every $Q \geq 0$ with

$$t_0(Q) := \frac{g(C) + s}{C}Q.$$

Also for $d_n := \lambda^{-1}nC$, $n \in \mathbb{N}$, the equality $t(\lambda d_n) = t_0(\lambda d_n)$ holds for every $n \in \mathbb{N}$. If the price of each ordered item equals

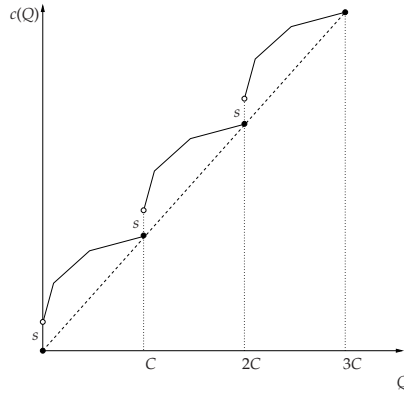


Figure 2: A purchase-transportation cost function for carload discount schedule with identical trucks.

$p > 0$ (no quantity discount), it follows that the ordering cost function c is given by $c(Q) = t(Q) + pQ$ and the lower bounding function c_0 of c has the form

$$c_0(Q) = t_0(Q) + pQ = \left(\frac{g(C) + s}{C} + p \right) Q \quad (26)$$

and satisfies

$$c(\lambda d_n) = c_0(\lambda d_n) \quad (27)$$

for every $n \in \mathbb{N}$. Applying now Lemma 5.2 (take $\beta = 0$ and $\alpha = (g(C) + s)C^{-1} + p$) an optimal solution $T_c(b, r)$ of optimization problem $(P_{c,b,r})$ is contained within the interval $[d_n, d_{n+1}]$ with $d_n = \lambda^{-1}nC$ and

$$n_* = \max\{n \in \mathbb{Z}_+ : \lambda^{-1}nC \leq T_{c_0}(b, r)\} = \lfloor \lambda T_{c_0}(b, r)C^{-1} \rfloor. \quad (28)$$

where $\lfloor \cdot \rfloor$ denotes the floor function. Clearly the value $n_* + 1$ represents the number of trucks to be used to transport the optimal order quantity. In particular, if we consider the EOQ-model with zero opportunity cost we obtain using relation (12) with $\beta = 0$ and $\alpha = C^{-1}(g(C) + s) + p$ that

$$T_{c_0}(b, 0) = \sqrt{\zeta(b) \frac{2(a + \beta_n)}{\lambda h}} \quad (29)$$

Also, for the no shortages case ($b = \infty$) we obtain for $r \geq 0$ by relation (20) that

$$T_{c_0}(\infty, r) = \sqrt{\frac{2a}{\lambda(h + rp + r(g(C) + s)C^{-1})}}. \quad (30)$$

Finally, for the most general EOQ-type model with shortages allowed and positive opportunity cost rate r , there exists a fast algorithm to compute the optimal solution $T_{c_0}(b, r)$. Hence using relation (28) it is very easy to determine the optimal number $n_* + 1$ of trucks to be used. If in relation (28) it holds additionally that the total order size $\lambda T_{c_0}(b, r)$ is a multiple of the capacity C and so $n_* = \lambda T_{c_0}(b, r)C^{-1}$ it follows using $c(\lambda d_{n_*}) = c_0(\lambda d_{n_*})$ and $c(\cdot) \geq c_0(\cdot)$ that an optimal solution of optimization problem $(P_{c,b,r})$ is given by $T_{c_0}(b, r)$. Otherwise we have to solve the constrained optimization problem $\min_{d_{n_*} < T \leq d_{n_*+1}} F_c(b, r, T)$ with c polyhedral concave on $I = (d_{n_*}, d_{n_*+1}]$. By relation (16) it follows for every $d_{n_*} < T \leq d_{n_*+1}$ that $c(\lambda T) = \min_{1 \leq n \leq N} \{c_n(\lambda T)\}$ with

$$c_n(\lambda T) = \alpha_n \lambda T + \beta_n \quad (31)$$

and $\alpha_1 > \dots > \alpha_N > 0$ and $\beta_1 < \dots < \beta_N$. This implies by relation (9)

$$\min_{d_{n_*} < T \leq d_{n_*+1}} F_c(b, r, T) = \min_{1 \leq n \leq N} \min_{d_{n_*} < T \leq d_{n_*+1}} F_{c_n}(b, r, T).$$

Hence to solve $\min_{d_n < T \leq d_{n+1}} F_c(b, r, T)$ we need to solve N optimization problems $\min_{d_n < T \leq d_{n+1}} F_{c_n}(b, r, T)$. We first discuss how to solve optimization problem $\min_{d_n < T \leq d_{n+1}} F_{c_n}(b, r, T)$ for the zero opportunity cost case. Notice by relation (8) that for zero opportunity costs

$$F_{c_n}(b, 0, T) = \lambda\alpha_n + (a + \beta_n)T^{-1} + \frac{h\lambda T}{2\zeta(b)} \quad (32)$$

for every $d_n < T \leq d_{n+1}$. Since β_n can be negative we distinguish two different cases. If $a + \beta_n \leq 0$ it is easy to see using relation (32) that the function F_c is increasing on $(d_n, d_{n+1}]$ and this shows for any $b \leq \infty$ that an optimal solution T_n^* of optimization problem $\min_{d_n < T \leq d_{n+1}} F_{c_n}(b, 0, T)$ is given by d_n . Hence we consider the case $a + \beta_n > 0$ and by relation (32) the function $T \mapsto F_c(b, 0, T)$ is convex on $(0, \infty)$. Also by relation (12) we know that the optimal solution of optimization problem $(P_{c_n, b, 0})$ is given by $T_{c_n}(b, 0) = \sqrt[2]{\frac{2(a+\beta_n)}{\lambda h} \zeta(b)}$. Since by the convexity of the function F_c it follows that F_c is decreasing on $(0, T_{c_n}(b, 0)]$ and increasing on $[T_{c_n}(b, 0), \infty)$ this implies that an optimal solution T_n^* of optimization problem $\min_{d_n < T \leq d_{n+1}} F_{c_n}(b, 0, T)$ is given by

$$T_n^* = \begin{cases} d_n & \text{if } T_{c_n}(b, 0) \leq d_n, \\ T_{c_n}(b, 0) & \text{if } d_n < T_{c_n}(b, 0) \leq d_{n+1}, \\ d_{n+1} & \text{if } T_{c_n}(b, 0) > d_{n+1}. \end{cases} \quad (33)$$

If we consider an EOQ-type model with positive opportunity costs and no shortages ($b = \infty$) we obtain by relation (8) that

$$F_{c_n}(\infty, r, T) = \lambda\alpha_n + \frac{1}{2}r\beta_n + (a + \beta_n)T^{-1} + \frac{1}{2}(r\alpha_n + h)\lambda T.$$

Hence for $a + \beta_n \leq 0$ it follows that the optimal solution T_n^* of optimization problem $\min_{d_n < T \leq d_{n+1}} F_{c_n}(\infty, 0, T)$ is given by d_n . Also for $a + \beta_n > 0$ we obtain by relation (20) that the optimal solution $T_{c_n}(\infty, r)$ of optimization problem $(P_{c_n, \infty, r})$ is given by

$$T_{c_n}(\infty, r) = \sqrt[2]{\frac{2(a + \beta_n)}{\lambda(h + r\alpha_n)}}.$$

Using a similar argument as for the zero opportunity cost case this shows that an optimal solution T_n^* of optimization problem $\min_{d_n < T \leq d_{n+1}} F_{c_n}(b, 0, T)$ is given by

$$T_n^* = \begin{cases} d_n & \text{if } T_{c_n}(\infty, r) \leq d_n, \\ T_{c_n}(\infty, 0) & \text{if } d_n < T_{c_n}(\infty, r) \leq d_{n+1}, \\ d_{n+1} & \text{if } T_{c_n}(\infty, r) > d_{n+1}. \end{cases} \quad (34)$$

Finally, for positive opportunity costs and shortages allowed it follows by Lemma 4.4 and c_n given by relation (31) with $\beta_n \geq 0$ that the function F_{c_n} is decreasing on $(0, T_{c_n}(b, r)]$ and increasing on $[T_{c_n}(b, r), \infty)$. Hence as before the optimization problem $\min_{d_n \leq T \leq d_{n+1}} F_{c_n}(b, r, T)$ can be solved easily. Finally for β_n negative the function F_{c_n} might not be unimodal on $[d_n, d_{n+1}]$ and so in this case we should apply to $\min_{d_n \leq T \leq d_{n+1}} F_{c_n}(b, r, T)$ a one dimensional Lipschitz optimization procedure common in global optimization. (Horst et al., 1995). Algorithm 1 summarizes the details of solving the carload discount schedule with identical trucks.

For general ordering cost functions such as the well-known carload discount schedule the objective function lacks convexity properties. However, despite the nonconvexity of the function c we are still able to solve this problem

Algorithm 1: Finding $T_c(b, r)$ for carload discount schedule with identical trucks

-
- 1 $T^* = \arg \min_{T>0} F_{c_0}(b, r, T)$
 - 2 **if** λT^* *is not an integer multiple of C* **then**
 - 3 $n_* = \lfloor \lambda T^* C^{-1} \rfloor$
 - 4 $T^* = \arg \min_{d_{n_*} < T \leq d_{n_*+1}} F_c(b, r, T)$
 - 5 $T_c(b, r) \leftarrow T^*$
-

by solving a finite number of restricted convex optimization problems for particular cases of the carload discount schedule. Clearly, for arbitrary increasing ordering cost functions the problem becomes much more difficult and in general reduces to a one-dimensional global optimization problem. In the next subsection we will propose a solution method for those problems.

5.1 Construction of upper bound on the optimal cycle length for any increasing ordering cost function. For increasing left continuous ordering cost functions c the problem $(P_{c,b,r})$ reduces to a univariate global optimization problem. Hence a possible strategy to solve such a problem is to determine an upper bound on the optimal order cycle length and then apply to this bounded interval a Lipschitz optimization procedure (Horst et al., 1995). By practical considerations it might be clear that one always will order at least once in every year and so in this case an upper bound is clear. If this holds, the optimization problem is already restricted to a bounded interval and we apply immediately the Lipschitz procedure. If this does not hold selecting an upper bound solely based on intuition might not guarantee that this is indeed a real upper bound. To make this risk as small as possible the decision maker might select a much larger upper bound than necessary and this will increase for the general case the computation time of the Lipschitz discretization procedure. Therefore it is useful to have an easy algorithm at hand which yields an upper bound on the optimal cycle length. In the next lemma we show that under an affine bounding condition natural for an economies of scale situation an *elementary formula* only depending on the data of the EOQ cost can be given.

LEMMA 5.3 *For any EOQ type model with zero or positive opportunity costs, demand rate $\lambda > 0$, backorder cost rate $b \leq \infty$ and increasing left continuous ordering cost function c satisfying $c(Q) \leq \alpha Q + \beta$ for some $\alpha, \beta > 0$ an elementary upper bound on the optimal replenishment cycle length $T_c(b, 0)$ is given by*

$$w_{\alpha,\beta}(b) = \alpha h^{-1} \zeta(b) + \sqrt{\alpha^2 h^{-2} \zeta^2(b) + 2h^{-1} \lambda^{-1} (\alpha + \beta) \zeta(b)} \quad (35)$$

with $\zeta(b)$ listed in (13).

PROOF. By Lemma 3.2 it is sufficient to construct the upper bound for zero opportunity costs. To construct this bound we only give the proof for finite b . The proof for $b = \infty$ is similar. Introduce for any $d > 0$ the constant ordering cost function $c_d : [0, \infty) \mapsto \mathbb{R}$ given by $c_d(Q) = c(\lambda d)$. By relation (8) we obtain

$$F_c(b, 0, T) = T^{-1} (a + c(\lambda d)) + \frac{h\lambda T}{2\zeta(b)}$$

and so the function $T \mapsto F_{c_d}(b, 0, T)$ is convex. Also the optimal replenishment cycle length $T_{c_d}(b, 0)$ is given by

$$T_{c_d}(b, 0) = \sqrt{\frac{2(a + c(\lambda d))\zeta(b)}{\lambda h}} \quad (36)$$

and this shows by the convexity that the function $T \mapsto F_{c_d}(b, 0, T)$ is increasing on $[T_{c_d}(b, 0), \infty)$. Since c is increasing we also obtain $c(\lambda T) \geq c_d(\lambda T)$ for every $T \geq d$ and $c(\lambda d) = c_d(\lambda d)$ and so we may apply Lemma 5.1. Hence for every d satisfying $T_{c_d}(b, 0) \leq d$ an optimal solution of optimization problem $(P_{c,b,0})$ is contained in the interval $[0, d]$. This shows by relation (36) that every element in the set D given by

$$D = \left\{ d \geq 0 : \sqrt{\frac{2(a + c(\lambda d))\zeta(b)}{\lambda h}} \leq d \right\} = \{d \geq 0 : c(\lambda d) \leq \frac{\lambda h d^2}{2\zeta(b)} - a\} \quad (37)$$

is an upper bound on an optimal solution of optimization problem $(P_{c,b,0})$. Using the bounding condition $c(Q) \leq \alpha Q + \beta$, $\alpha, \beta > 0$ we obtain by relation (37) that the closed convex set

$$D_{\alpha,\beta} = \{d \geq 0 : \alpha \lambda d + \beta \leq \frac{\lambda h d^2}{2\zeta(b)} - a\} = [w_{\alpha,\beta}(b), \infty)$$

satisfies $D_{\alpha,\beta} \subseteq D$. Hence we may conclude that also every element of $D_{\alpha,\beta}$ is an upper bound on an optimal solution of optimization problem $(P_{b,0})$ and this shows the result. \square

If the ordering cost function c does not satisfy an affine bounding condition it is shown in the proof of Lemma 5.3 that for D nonempty one can find a finite upper bound on $T_c(b, r)$. In particular the value

$$d_{\min} = \min\{d \geq 0 : c(\lambda d) \leq \frac{\lambda h d^2}{2\zeta(b)} - a\}, \quad (38)$$

is an upper bound. Also, if the affine bounding condition on c holds, this upper bound d_{\min} is tighter than the elementary upper bound given in Lemma 5.3. However, to compute this tighter upper bound by means of an algorithm might be time consuming unless c belongs to a certain class of functions. We will now give an easy algorithm for c given by relation (15). Since c is concave and increasing, and the function $d \mapsto \frac{h\lambda d^2 \zeta}{2} - a$ is strictly convex and increasing on $[0, \infty)$ the region D in relation (37) is represented by the interval $[d_{\min}, \infty)$. The next algorithm clearly yields d_{\min} as an output.

Algorithm 2: Finding d_{\min} for polyhedral concave c

1 $n_* := \max\{0 \leq n \leq N - 1 : c(k_n) > \frac{h k_n^2 \zeta}{2\lambda} - a\}$

2 Determine in $[k_{n_*}, k_{n_*+1}]$ or in $[k_{n_*}, \infty)$ the unique analytical solution d_* of the equation

$$\alpha_{n_*+1} \lambda d + \beta_{n_*+1} = \frac{h \lambda d^2 \zeta}{2} - a$$

given by

$$d_* = \frac{\alpha_{n_*+1} \lambda + \sqrt{(\alpha_{n_*+1} \lambda)^2 + 2h\lambda\zeta(a + \beta_{n_*+1})}}{h\lambda\zeta}$$

3 $d_{\min} \leftarrow d_*$

Clearly

$$\min_{T>0} F_c(b, r, T) = \min_{T \in I} F_c(b, r, T). \quad (39)$$

for the constructed bounded interval I containing an optimal solution. In practice it might also happen that we only have a finite number of possibilities in the interval I and in this case we can solve our optimization problem to optimality. Since we are interested in finding an optimal solution, we could now apply a one-dimensional Lipschitz optimization algorithm well known within global optimization (Horst et al., 1995).

In the next definition we introduce a large class of ordering cost functions for which this general Lipschitz optimization procedure proposed above for increasing ordering cost functions can be improved. As a subclass this class contains the carload discount ordering cost functions considered in Example 5.1 and the ordering cost functions discussed in Section 2. An illustration of a function belonging to this class is given in Figure 3.

DEFINITION 5.1 *A finite valued function $c : (0, \infty) \rightarrow \mathbb{R}$ is called a piecewise polyhedral concave function if there exists a strictly increasing sequence $q_n, n \in \mathbb{Z}_+$ with $q_0 := 0$ and $q_n \uparrow \infty$ such that the function $c(\cdot)$ is polyhedral concave on $(q_n, q_{n+1}]$, $n \in \mathbb{N}$.*

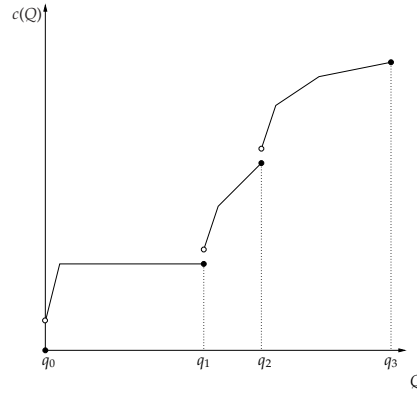


Figure 3: A piecewise polyhedral concave purchase-transportation cost function.

A piecewise concave polyhedral function might be discontinuous at the points $q_n, n \in \mathbb{Z}_+$. If c is a piecewise polyhedral concave function, then it follows by relation (15) that $c(Q) = \min_{1 \leq n \leq N_k} \{\alpha_{nk}Q + \beta_{nk}\}$ for $q_{k-1} < Q \leq q_k, N_k$ finite and $\alpha_{1k} > \dots > \alpha_{N_k k}$ and $\beta_{1k} < \dots < \beta_{N_k k}$. As seen in Figure 3 it can happen that some of the constants β_{nk} are negative. Since $q_n \uparrow \infty$ and as given in lemma 5.3 the constant U is a finite upper bound on an optimal solution we obtain for

$$m^* := \min\{n \in \mathbb{N} : q_n > \lambda U\} < \infty \quad (40)$$

that an optimal solution is contained in the bounded interval $[0, \lambda^{-1}q_{m^*})$. For the class of piecewise polyhedral ordering cost functions satisfying some affine bounding condition we now propose Algorithm 3. Notice in Algorithm 3 we need to solve in Step 2 many relatively simple optimization problems. However, for m^* large this still might take some computation time.

In the next example we generalize Example 5.1 to nonidentical trucks and come up with a faster algorithm than Algorithm 3.

EXAMPLE 5.2 (CARLOAD DISCOUNT SCHEDULE WITH NONIDENTICAL TRUCKS) *If we consider the carload discount schedule with nonincreasing truck setup costs as shown in Figure 4, it follows that the lower bounding function c_0 becomes polyhedral*

Algorithm 3: Finding $T_c(b, r)$ for piecewise polyhedral c

- 1 Determine U and determine m^* by relation (40)
- 2 Solve for $k = 1, \dots, m^*$ the optimization problems

$$\varphi_k := \min_{\lambda^{-1}q_{k-1} \leq T \leq \lambda^{-1}q_k} F_c(b, r, T)$$

- 3 $n_{opt} := \arg \min\{\varphi_k : 1 \leq k \leq m^*\}$
- 4 $T_c(b, r) \leftarrow \arg \min_{\lambda^{-1}q_{n_{opt}-1} \leq T \leq \lambda^{-1}q_{n_{opt}}} F_c(b, r, T)$

concave. To obtain this lower bounding polyhedral concave function c_0 , we assume for $n \geq 1$ that the sequence

$$\delta_n := \frac{c(q_n) - c(q_{n-1})}{q_n - q_{n-1}}$$

is decreasing. Then, the function $c_0 : [0, \infty) \rightarrow \mathbb{R}$ becomes

$$c_0(Q) = c(q_{n-1}) + \delta_n(Q - q_{n-1}) = \delta_n Q + \gamma_n \quad (41)$$

for $q_{n-1} \leq Q \leq q_n$, $n \geq 1$ with $\gamma_n = c(q_{n-1}) - \delta_n q_{n-1}$. As shown in Figure 4, $c(q_n) = c_0(q_n)$, $n \in \mathbb{N}$, and $c(Q) \geq c_0(Q)$ for every $Q \geq 0$.

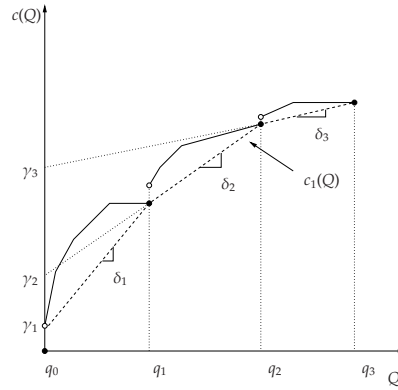


Figure 4: A ordering cost for a carload discount schedule with nonincreasing truck setup costs.

Since by construction $c(Q) \geq c_0(Q)$ it follows that $F_c(b, r, T) \geq F_{c_0}(b, r, T)$. We will now show by means of the concavity of the lower bounding function c_0 that one can determine a better upper bound than (40). We know from relation (37) in the proof of Lemma 5.3 applied to c_0 that for any d belonging to the set $D = \{d > 0 : c_0(\lambda d) \leq \frac{\lambda h d^2}{2\zeta(b)} - a\}$ that

$$F_{c_0}(b, r, T) \geq F_{c_d}(b, r, T) \quad (42)$$

for any $T \geq d$ and $c_d(Q) = c_0(\lambda d)$. By the concavity of c_0 , this implies for

$$n_* := \max\{n \in \mathbb{N} : c_0(q_n) > \frac{h q_n^2}{2\lambda \zeta(b)} - a\}$$

that

$$F_{c_0}(b, r, T) \geq F_{c_0}(b, r, q_{n_*+1}) \quad (43)$$

for every $T \geq \lambda^{-1}q_{n_*+1}$. This implies by relation (42) and $c(q_{n_*+1}) = c_0(q_{n_*+1})$ that

$$F_c(b, r, T) \geq F_c(b, r, q_{n_*+1})$$

for every $T \geq \lambda^{-1}q_{n_*+1}$. Hence we have shown that any optimal solution of the original EOQ model with purchase-transportation cost function $c(\cdot)$ is contained in $[0, \lambda^{-1}q_{n_*+1}]$. By relation (40), it follows that $n_* \leq m^*$ and this shows that the newly constructed upper bound is at least as good as the constructed bound for an arbitrary piecewise polyhedral concave function. Therefore, the number of subproblems to be solved could be far less than m^* . We investigate this issue in the next section.

6. Computational Study. We designed our numerical experiments with two basic goals in mind. First, we would like to demonstrate that the EOQ model is amenable to fast solution methods in the presence of a general class of purchase-transportation functions introduced in this paper. Second, we aim to shed some light into the dynamics of the EOQ model under the carload discount schedule which seems to be the most well-known transportation function in the literature. Recall that in our analysis we assumed that there exists an affine upper bound on the purchase-transportation cost function. Though straightforward, for completeness we explicitly give in Appendix A the steps to compute these affine bounds for the functions that are used in our computational experiments.

The algorithms we developed were implemented in Matlab R2008a, and the numerical experiments were performed on a Lenovo T400 portable computer with an Intel Centrino 2 T9400 processor and 4GB of memory.

6.1 Tightness of The Upper Bounds on $T_c(b, r)$ for Polyhedral Concave and Piecewise Polyhedral Concave c .

In the proof of Lemma 5.3 we already observed that the constructed upper bound $w_{\alpha, \beta}(b)$ given in relation (35) may be weak for problems with strictly positive inventory holding cost rate r because $w_{\alpha, \beta}(b)$ does not contain the value of r . Thus, in the first part of our computational study we explore the strength of the upper bounds on $T_c(b, r)$ as r changes. To this end, 100 instances are created and solved for varying values of r for both polyhedral concave and piecewise polyhedral concave purchase-transportation cost functions. For all of these instances, we set $\lambda = 1500$, $a = 200$, $h = 0.05$. Piecewise polyhedral concave functions consist of 20 intervals over which the purchase-transportation cost function $c(\cdot)$ is polyhedral concave. In this case, each polyhedral concave function is constructed by the minimum of a number of affine functions where this number is chosen randomly from the range $[2, 5]$. If $c(\cdot)$ is polyhedral concave on $[0, \infty)$, then the number of linear pieces on $c(\cdot)$ is selected randomly from the range $[2, 20]$. For both piecewise polyhedral concave and polyhedral concave $c(\cdot)$, the slope of the first affine function on each polyhedral concave function is distributed as $U[0.50, 1.00]$. The following slopes are calculated by multiplying the immediately preceding slope by a random number in the range $[0.80, 1.00]$. All (truck) setup costs are identical to 50, and the distance between two breakpoints on $c(\cdot)$ is generated randomly from the range $[0.05\lambda, 0.20\lambda]$. If shortages are allowed, b takes a value of 0.25, otherwise $b = \infty$. The inventory holding cost rate r is varied in the interval $[0, 0.20]$ at increments of 0.01. The results of these experiments are summarized in figures 5 - 6.

For polyhedral concave functions, the upper bound d_{min} on $T_c(b, r)$ is generally quite tight both for problems with and without shortages. See figures 5(a)-5(b). Unfortunately, for piecewise polyhedral concave functions $w_{\alpha, \beta}(b)$ relies on the existence of an affine upper bound on $c(\cdot)$ and is not particularly tight as depicted in figures 6(a)-6(b).

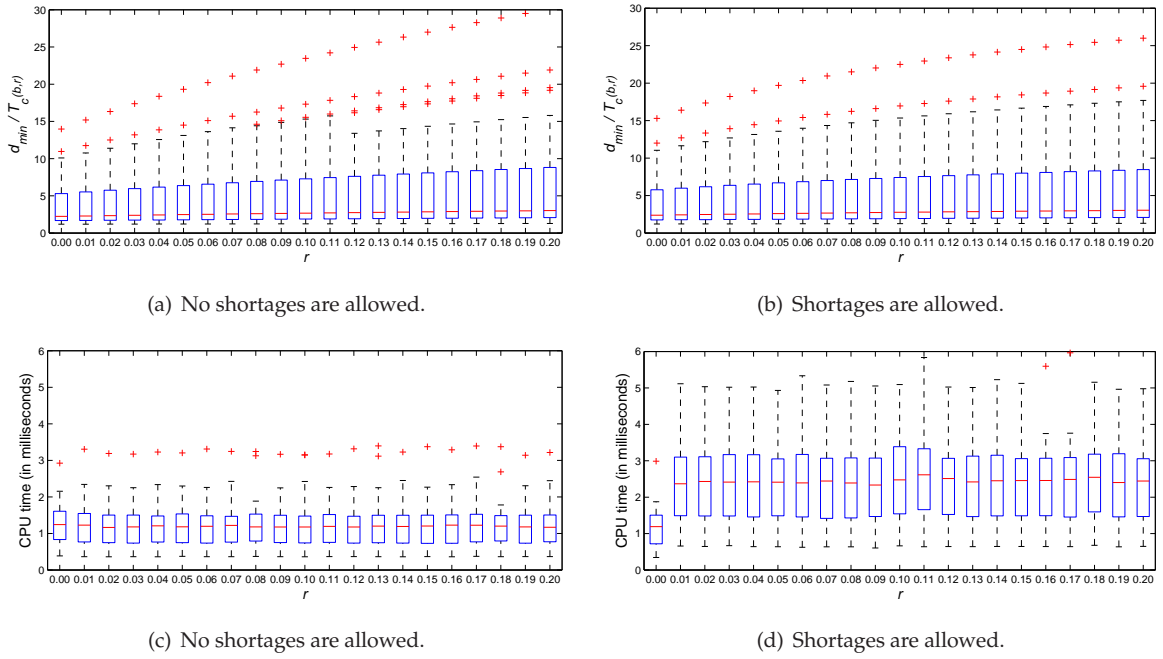


Figure 5: Quality of the upper bound on $T_c(b, r)$ for polyhedral concave functions with respect to r and associated solution times.

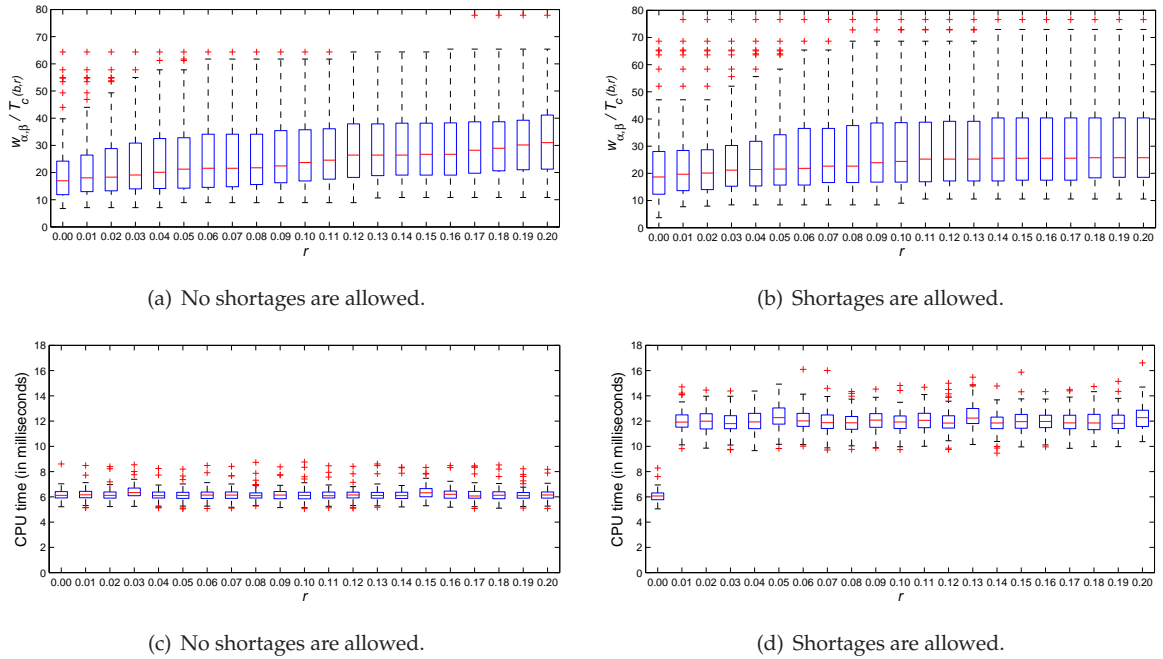


Figure 6: Quality of the upper bound on $T_c(b, r)$ for piecewise polyhedral concave functions with respect to r and associated solution times.

Thus, in the future we may formulate the problem of determining the best affine upper bound as an optimization problem which would replace the approach described in Section A.2.

The values of the upper bounds d_{min} and $w_{\alpha,\beta}(b)$ on $T_c(b, r)$ are invariant to the inventory holding cost rate r ; however, we observe that the ratios $d_{min}/T_c(b, r)$ and $w_{\alpha,\beta}(b)/T_c(b, r)$ are not significantly affected by increasing

values of r in figures 5(a)-5(b) and 6(a)-6(b). These graphs exhibit only slightly increasing trends as r increases from zero to 0.20.

Overall, figures 5(c)-5(d) and 6(c)-6(d) demonstrate clearly that we can solve for the economic order quantity very quickly even when a general class of purchase-transportation costs as described in this paper are incorporated into the model. This is important in its own right and also suggests that decomposition approaches may be a promising direction for future research for more complex lot sizing problems with transportation costs. The algorithms proposed in this paper or their extensions may prove useful to solve the subproblems in such methods very effectively.

Two major factors determine the CPU times. First, our algorithms are built on solving many EOQ problems with linear purchase-transportation cost functions. These subproblems possess analytical solutions if no shortages are allowed or $r = 0$ when shortages are allowed. Otherwise, a line search must be employed to solve these subproblems which is computationally more costly. This fact is clearly displayed in figures 5(c)-5(d) and 6(c)-6(d). Second, the solution times depend on the number of subproblems to be solved which explains the longer solution times for piecewise polyhedral concave $c(\cdot)$ compared to those for polyhedral concave $c(\cdot)$. We will take up on this issue later again in this section.

6.2 Carload Discount Schedule. In the remainder of our computational study we focus our attention on the carload discount schedule which is widely used in the literature (Nahmias, 1997). We first start by providing a negative answer to Nahmias' claim that solving the EOQ model under the carload discount schedule with two linear pieces may be very hard, and then propose some managerial insights into the nature of the optimal order policy under this transportation cost structure. Finally, we conclude by analyzing the impact of the number of linear pieces on $c(\cdot)$ and the improved upper bound on $T_c(b, r)$ given in relation (43) on the solution times for the carload discount schedule with nonincreasing setup costs; see Example 5.2.

One hundred instances with purchase-transportation cost functions based on the carload discount schedule with two linear pieces are generated very similarly to those with piecewise polyhedral $c(\cdot)$ described previously. We only point out the differences in the data generation scheme. The purchase-transportation cost function $c(\cdot)$ is polyhedral concave over each interval $((k-1)C, kC]$, $k = 1, 2, \dots$, where $C = 250$ is the truck capacity. All truck setup costs are set to zero. The slope of the first piece of the carload discount schedule is distributed as $U[0.50, 1.00]$, and the cost of a truck increases linearly until the full truck load cost is incurred at a point chosen randomly in the interval $[0.25C, 0.75C]$. Any additional items do not contribute to the cost of a truck. These 100 instances are solved for varying values of r both with and without shortages. The CPU times for solving these instances are plotted in Figure 7. The median CPU time is below 1.5 milliseconds in all cases, and the maximum CPU time is about 4 milliseconds. Clearly, the economic order quantity may be identified very effectively under the classical carload discount schedule.

In the next set of experiments, our main goal is to illustrate the dynamics of the model if the transportation costs are dictated by the classical carload discount schedule. In particular, we focus on the interplay between the inventory holding costs and the structure of the classical carload discount schedule. We create ten instances for

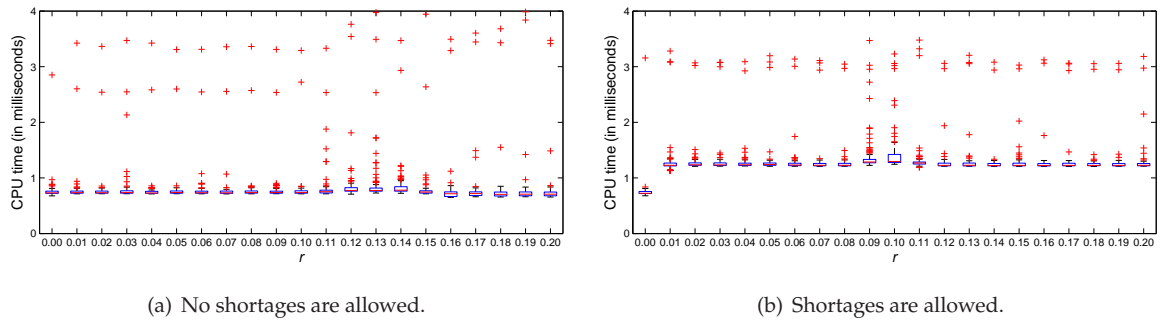


Figure 7: Solution times for the classical carload discount schedule.

each combination of $h \in \{0.50, 1.00, 1.50, 2.00, 2.50\}$ and $b \in \{\infty, 5h\}$. For all of these instances, we set $\lambda = 1500$, $a = 100$, $r = 0$, and $C = 250$. Then, for each instance we keep the cost of a full truckload fixed at 100 but consider different slopes for the carload discount schedule as depicted in Figure 8. The main insight conveyed by the results in Figure 9 is that the optimal schedule strives to use a truck at full capacity unless holding inventory is expensive. For instance, in Figure 9(a) the optimal order quantity is always 3 full truckloads for $h = 0.50$ until the carload schedule turns into an (ordinary) linear transportation cost function. On the other hand, for $h = 2.50$ the optimal order quantity diverts from a full truckload if the full cost of a truck is incurred at 0.70C or higher.

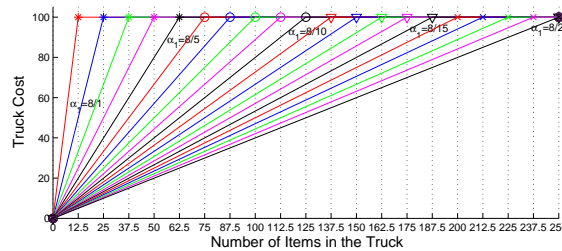


Figure 8: Alternate carload discount schedules for the same capacity and full truckload cost.

Finally, we explore how the solution times scale as a function of the number of subproblems to be solved. Recall that earlier in this section we argued that the solution times depend heavily on the number of linear pieces on the purchase-transportation cost function c . We illustrate that this relationship is basically linear - as expected - by solving the EOQ model under a general carload discount schedule. That is, the truck setup costs are decreasing although the trucks are identical, and there may be multiple breakpoints on the purchase-transportation cost function. (See Figure 4). We generate 100 instances where we set $\lambda = 1500$, $a = 200$, $h = 0.05$, $r = 0.10$, and $b = 0.25$ if shortages are allowed, and $b = \infty$ otherwise. As before, the truck capacity is $C = 250$, and the purchase-transportation cost function c is polyhedral concave over each interval $((k-1)C, kC]$, $k = 1, 2, \dots$. The setup cost of the first truck is distributed as $U[50, 100]$, and for each following truck the setup cost is computed by multiplying that of the previous truck with a random number in the range $[0.50, 1.00]$. For each truck, the number of breakpoints on the discount schedule is created randomly in the range $[2, 20]$, and the distance between two successive breakpoints is calculated by multiplying the remaining capacity of the truck by a random number in $[0.05, 0.20]$. The slope of the first linear piece is distributed as $U[0.50, 1.00]$ and subsequent slopes are obtained by multiplying the slopes of the immediately preceding pieces by a random number in the range $[0.80, 1.00]$. The

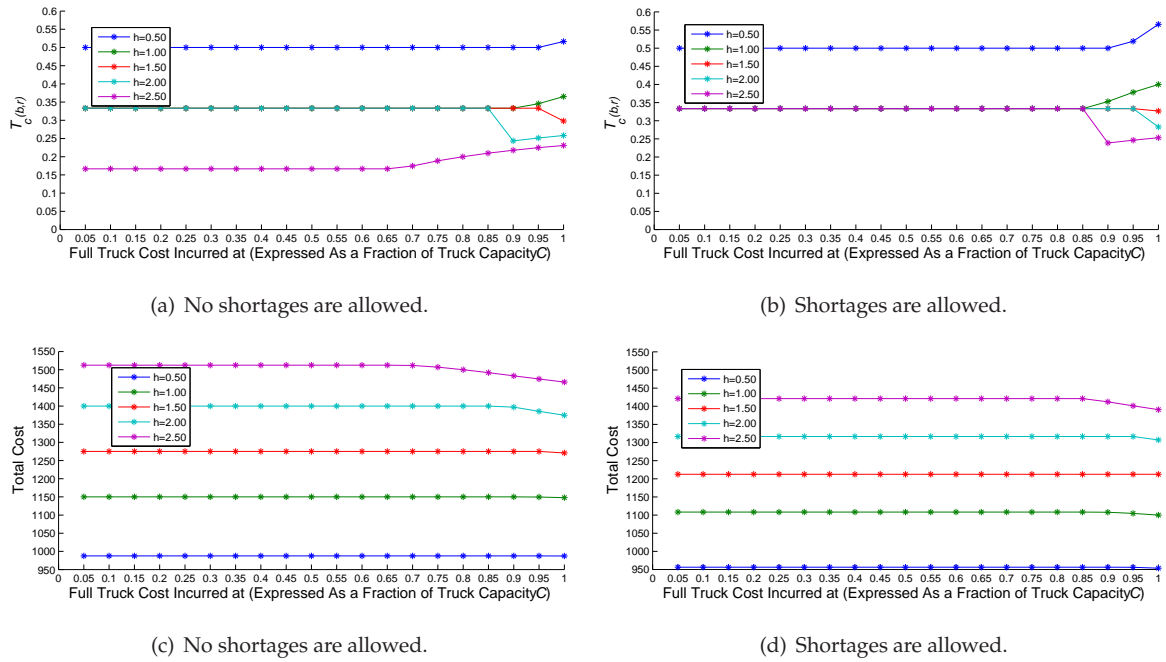


Figure 9: Optimal cycle length and cost for alternate carload discount schedules and different h values.

final slope is always zero. In Figure 10, we plot the solution times against the number of subproblems solved and conclude that the relationship between these two quantities is linear. The dotted lines in the figure are fitted by simple linear regression through the origin. We also observe that the relatively tighter upper bound on $T_c(b, r)$ given in relation (43) for carload discount schedules with nonincreasing setup costs provides computational savings of 22% and 28% on average for instances with and without shortages, respectively.

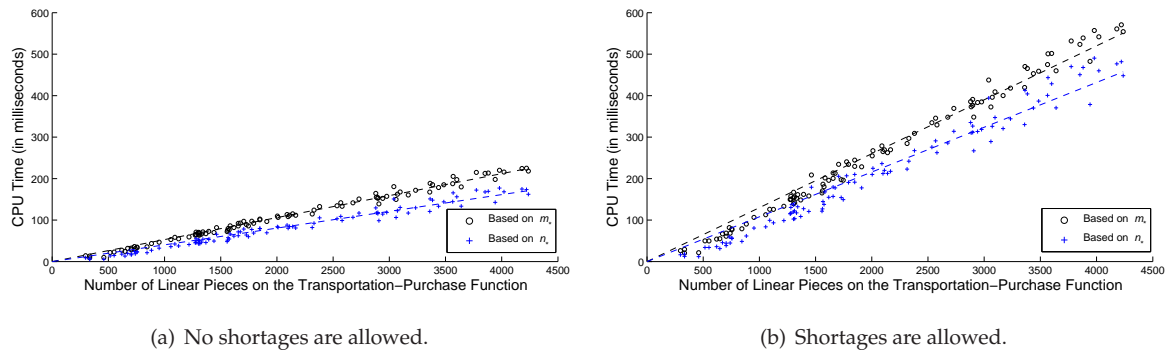


Figure 10: Solution times for the carload discount schedule with nonincreasing setup costs and multiple linear pieces.

7. Conclusion and Future Research. In this work, we have analyzed the impact of general purchase-transportation cost functions in EOQ-type models. We investigated the structures of the resulting problems and derived bounds on their optimal cycle lengths. Observing that the carload discount schedule is frequently used in the real practice, we have identified a subclass of problems that also includes the well-known carload discount schedule. Due to their special structure, we have shown that the problems within this class are relatively easy to solve. Using our analysis, we have also laid down the steps of several fast algorithms. To support our analysis

and results, we have set up a thorough computational study and discussed our observations from different angles. Overall, we have concluded that a large group of EOQ-type problems with general purchase-transportation cost functions can be considered as simple problems and they can be solved very efficiently in almost no time.

In the future, we intend to study the extension of the EOQ-type problems to stochastic single item inventory models with arbitrary transportation costs. There exist models in the literature, where the optimal price is determined along with the optimal order quantity. If the demand-price relationship is one-to-one (as it is the case in most of pricing studies within the realm of EOQ), then we may be able to obtain similar results at the expense of complicating the analysis. Finally, a natural follow-up work could be incorporating such general purchase-transportation costs into multi-item lot-sizing. We then need to think about consolidation of many items into a single shipment, which may yield significant savings in transportation costs without comparable increases in inventory holding costs.

8. Fast Algorithms for Solving Some Important Cases.

Appendix A. Computing The Affine Upper Bounds. In this appendix, we demonstrate how an affine function may be computed that satisfies the affine bounding condition of Lemma 5.3 both for the carload discount schedule and the piecewise polyhedral concave ordering cost function.

A.1 The Carload Schedule. Without loss of generality, we only consider carload discount schedules with non-increasing truck setup costs which also includes trucks with identical setup costs as a special case. Similar to the construction in Example 5.1, we let $g : (0, C] \rightarrow \mathbb{R}$ be an increasing polyhedral concave function satisfying $g(0) = 0$ and s_i with $s_i \geq s_{i-1} \geq 0, i \geq 1$ be the setup cost of the i th truck. We then define

$$c(Q) = \begin{cases} 0, & \text{if } Q = 0; \\ g(Q) + s_1, & \text{if } 0 < Q \leq C, \end{cases}$$

where

$$g(Q) = \min_{1 \leq k \leq N} \{\alpha_k Q + \beta_k\} \quad (44)$$

with $\alpha_1 > \alpha_2 > \dots > \alpha_N \geq 0$ and $0 = \beta_1 < \beta_2 < \dots < \beta_N$, and

$$c(Q) = \sum_{i=1}^{n+1} s_i + ng(C) + g(Q - nC)$$

for $nC < Q \leq (n+1)C$ with integer $n \geq 1$ (see Figure 11).

LEMMA A.1 For a discount carload schedule with nonincreasing setup costs $s_i \geq 0, i \geq 1$ it follows that

$$c(Q) \leq \alpha Q + \beta,$$

where $\alpha = \max(\alpha_1, c(C)C^{-1})$ and $\beta = s_1$.

PROOF. Since $s_1 \geq 0$, we have $c(0) = 0 \leq s_1 = \beta$. For $0 < Q \leq C$, it follows by relation (44) that

$$c(Q) = \min_{1 \leq k \leq N} \{\alpha_k Q + \beta_k\} + s_1 \leq \alpha_1 Q + s_1 \leq \max(\alpha_1, c(C)C^{-1})Q + s_1 = \alpha Q + \beta.$$

For $nC < Q \leq (n+1)C$ with integer $n \geq 1$, we have

$$\begin{aligned}
 c(Q) &= \sum_{i=1}^{n+1} s_i + ng(C) + g(Q - nC) \leq (n+1)s_1 + ng(C) + g(Q - nC) \\
 &= n(s_1 + g(C)) + g(Q - nC) + s_1 \\
 &= nc(C) + g(Q - nC) + s_1 \\
 &\leq \max(\alpha_1, c(C)C^{-1})nC + \min_{1 \leq k \leq N} \{\alpha_k(Q - nC) + \beta_k\} + s_1 \\
 &\leq \max(\alpha_1, c(C)C^{-1})nC + \alpha_1(Q - nC) + s_1 \\
 &\leq \max(\alpha_1, c(C)C^{-1})Q + s_1 \\
 &= \alpha Q + \beta.
 \end{aligned}$$

□

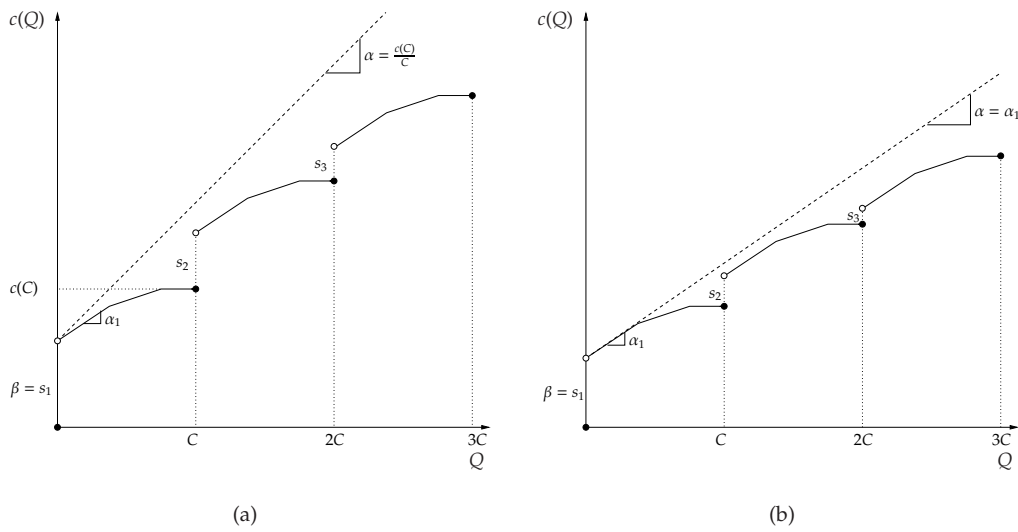


Figure 11: Construction of an upper bound for the carload discount schedule.

A.2 Piecewise Polyhedral Concave Functions. We next compute an affine bound for a piecewise polyhedral concave function over the predefined interval $[0, q_K]$, where K corresponds to the number of trucks under consideration. Let $g_k : (q_{k-1}, q_k] \rightarrow \mathbb{R}$ be an increasing polyhedral concave function satisfying $g_k(0) = 0$ and $s_i \geq 0$ be the setup cost of the i th truck. We then define

$$c(Q) = \begin{cases} 0, & \text{if } Q = 0; \\ g_1(Q) + s_1, & \text{if } 0 < Q \leq q_1; \\ \sum_{l=1}^{k-1} (g_l(q_l) + s_l) + g_k(Q - q_{k-1}) + s_k, & \text{if } q_{k-1} < Q \leq q_k, \end{cases}$$

where $2 \leq k \leq K$ and

$$g_k(Q) = \min_{1 \leq n \leq N_k} \{\alpha_{nk}Q + \beta_{nk}\}$$

with $\alpha_{1k} > \alpha_{2k} > \dots > \alpha_{N_k k} \geq 0$ and $0 = \beta_{1k} < \beta_{2k} < \dots < \beta_{N_k k}$ (see Figure 12).

LEMMA A.2 Let $u : [0, q_K] \rightarrow \mathbb{R}$ be the piecewise linear convex function given by

$$u(Q) = \max \left\{ \alpha_{N_1 1}Q + \beta_{N_1 1} + s_1, \max_{2 \leq k \leq K} \left\{ \sum_{l=1}^{k-1} (g_l(q_l) + s_l) + \alpha_{N_k k}(Q - q_{k-1}) + \beta_{N_k k} + s_k \right\} \right\}.$$

Then, it follows for $0 \leq Q \leq q_K$ that

$$c(Q) \leq \alpha Q + \beta,$$

where $\alpha = \frac{u(q_K) - u(0)}{q_K}$ and $\beta = u(0) \geq 0$.

PROOF. Since $u(\cdot)$ is convex, it follows for $0 \leq Q \leq q_K$ that

$$u(Q) \leq \frac{u(q_K) - u(0)}{q_K} Q + u(0) = \alpha Q + \beta. \quad (45)$$

Clearly, $c(0) = 0 \leq u(0) = \beta$. For $0 < Q \leq q_1$, we have

$$c(Q) = \min_{1 \leq n \leq N_1} \{\alpha_{n1} Q + \beta_{n1}\} + s_1 \leq \alpha_{N_1 1} Q + \beta_{N_1 1} + s_1 \leq u(Q).$$

Similarly, for $q_{k-1} < Q \leq q_k$ with $2 \leq k \leq K$, we have

$$c(Q) = \sum_{l=1}^{k-1} (g_l(q_l) + s_l) + \min_{1 \leq n \leq N_k} \{\alpha_{nk}(Q - q_{k-1}) + \beta_{nk}\} + s_k \leq \sum_{l=1}^{k-1} (g_l(q_l) + s_l) + \alpha_{N_k k}(Q - q_{k-1}) + \beta_{N_k k} + s_k \leq u(Q).$$

The result then follows by using relation (45). \square

This construction is illustrated in Figure 12 where $K = 3$.

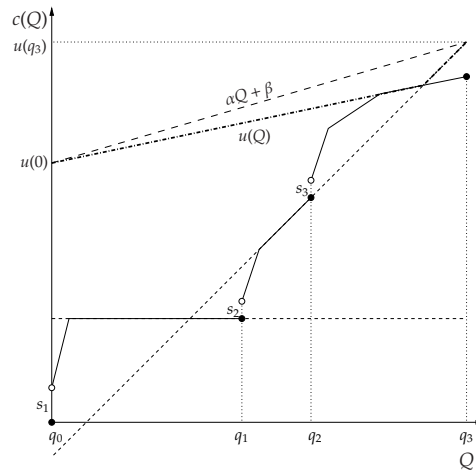


Figure 12: Construction of an upper bound for a piecewise polyhedral concave purchase-transportation cost function ($K = 3$).

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